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2025 Student Guide

Undergraduate
Postgraduate





KOI VISION

Success in higher education
through excellence and
innovation

KOI MISSION

To become a leading education
provider distinguished for
nurturing our students and
preparing them for global
careers

KOI CORE VALUES

Practical education
Student-centred service
Collaboration
Innovation
Ethical principles



Acknowledgement of Country

KOI acknowledges the Gadigal people of the Eora Nation, the Boorooberongal people of the Dharug Nation, the Bidiagal people and the Gamaygal people, upon whose ancestral lands KOI stands. We would also like to pay respect to the elders both past and present, acknowledging them as the traditional custodians of knowledge for these lands.

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Dr Doug Hinchliffe
King's Own Institute CEO & Dean and President

TPTC Vic, BEc, BEd, LaTrobe, GDipEdAdmin Vic,
MEd Monash, MSc Florida State, PhD Monash,
GDipTESOL KOI, GAICD, CPT

WELCOME TO KOI

We are proud to welcome you to King's Own Institute in Sydney and Newcastle, Australia. King's Own Institute is a tertiary level institution that brings together the best in resources, equipment and people, enabling us to blend the traditions of Higher Education with today's modern practical and commercial global village.

King's Own Institute offers many advantages: personal, professional and commercial, and is quickly establishing a reputation for superior education. Just how famous King's Own Institute will become and how quickly depends on our graduates. We share your success.

King's Own Institute has assembled key people to assist your academic journey. They all have long and successful careers and distinguished records of achievement in universities, the military, diplomatic service, business and industry.

We confidently assure you of a sound and professional education, and a special, enjoyable learning experience.

We welcome you and look forward to helping you shape your career at King's Own Institute.

Dr Doug Hinchliffe
King's Own Institute CEO & Dean and President



THE KOI STORY

King's Own Institute (KOI) is a tertiary level institution located in central Sydney and Newcastle, Australia, offering high quality accredited undergraduate and postgraduate courses in Accounting, Business, Management, Information Technology (IT), Information Systems (IS) and Teaching English to Speakers of Other Languages (TESOL).

King's Own Institute is named after a regiment of the British army with which the CEO and Dean was associated as an exchange officer. KOI adopts a similar spirit and values with traditions and an established reputation for its recognised development of successful leaders.

Our initials, KOI, have a second meaning, as the word "koi" in some Asian languages is a wild carp. The koi is energetic and can swim upstream against the current. According to legend if a koi succeeded in climbing the falls at a point called Dragon Gate on the Yellow River it would be transformed into a dragon fish.

This demonstrates perseverance in adversity and strength of purpose. The koi represents courage and the ability to attain high goals because of its strength and determination to overcome obstacles. Similarly, KOI aims to be a recognised leader as an education provider famous for nurturing students into successful careers. The experience of the higher education journey can be as important as the qualification itself.

Here at KOI, we strive to ensure each student has a fruitful, enjoyable and memorable career-shaping experience.

Explore

the world of opportunities
with an institute of higher education
consistently ranked among

THE BEST *in* AUSTRALIA

for student experience
and
graduate **satisfaction.**

KOI delivers the best possible education with a deep commitment to quality, excellence and real opportunities to apply your knowledge and skills to enhance your career. You will have access to a team of superior teachers, facilities and resources to provide you with a rich educational experience and preparation for life – a true education. We are keen, willing and able to actively develop motivated people to be successful.

KOI has a team of proven, widely experienced practitioners with a proud and established record of achievement in education and business.



The 2021-2022 student experience survey shows **KOI** has ranked higher than most Australian public universities.

UNDERGRADUATE

83.8%	76.0%	62.2%
Rated teaching practices positively	Were happy with facilities & resources	Were positive about their interactions with staff & students
82.2%	81.5%	77.5%
Rated support services positively	Were positive about skills development	Had an overall positive experience

POSTGRADUATE

82.4%	74.2%	67.2%
Rated teaching practices positively	Were happy with facilities & resources	Were positive about their interactions with staff & students
79.7%	82.0%	78.6%
Rated support services positively	Were positive about skills development	Had an overall positive experience

Data source: ComparED Student Experience Survey 2021 and 2022

86.2% Recent graduates were satisfied overall

83.1% Recent graduates were satisfied overall

Data source: Course Experience Questionnaire 2022 and 2023

Funded by the Australian Government Department of Education Skills and Employment, the Quality Indicators for Learning and Teaching (QILT) are a suite of Australian government endorsed surveys for higher education which cover the student life-cycle from commencement to employment.



www.qilt.edu.au



www.compared.edu.au

WHY KOI

Here at King's Own Institute, we want your career-shaping experience to be

FRUITFUL ENJOYABLE MEMORABLE

KOI is a tertiary level institution which offers high quality accredited degree courses. KOI aims to be recognised as a leading education provider famous for nurturing our students and preparing them for successful careers. We believe the higher education experience is as crucial as the qualification itself.

Smart Investments, Lower Tuition Fees



One of the standout features of KOI is its competitive tuition fees compared to many other institutions in Australia. This affordability is appealing to international students who are conscious of their budget yet want to receive a high-quality education without incurring excessive debt.

Flexibility within Hybrid Study



Hybrid study mode provides students with the flexibility to choose between attending classes in person and participating online. This flexibility is especially beneficial for international students who have difficulty attending classes in person.

Accredited Courses which Empower Excellence



KOI is accredited by relevant Australian education authorities, ensuring that the degrees awarded are recognised and respected globally. This accreditation provides international students with a sense of security about the quality of education they receive.

Convenience of Locations



KOI is located in the heart of Sydney and Newcastle, Australia. Both KOI locations, in Sydney and Newcastle, are dedicated to delivering high-quality education and fostering a global perspective in a supportive and culturally diverse environment.

English Language Support



For international students whose first language is not English, KOI often provides language support services, including free English language classes Learning Skills Centre (LSC). This support helps students improve their language skills and succeed academically.

Internship & Beyond: Your Launchpad to Success



Many international students choose KOI because of its strong connections with local industries and businesses. This can lead to internship and work opportunities during or after completing their studies, helping students gain valuable practical experience and secure employment.



Empowering Students, Enriching Futures



KOI offers comprehensive support services to international students, including academic advice, English language support, career counselling, and assistance with general student support. These services ensure that international students feel well-supported throughout their time at KOI.

Diverse Student Community



KOI prides itself on its diverse student community. International students find a welcoming and inclusive environment that fosters cultural exchange and learning. This diversity enhances the overall educational experience and helps students develop a global outlook.

Accessibility



Online components of the curriculum allow international students to access course materials and lectures from anywhere with an internet connection. This accessibility is particularly advantageous for students who may need to balance their studies with part-time work or other commitments.

KOI International Student Scholarship and Financial Aid



KOI often provides scholarships and financial aid opportunities for both domestic and international students. These scholarships can help alleviate financial burdens and make education more accessible to applicable students.



Guiding Excellence with Experienced Expertise

KOI is known for its dedicated and experienced faculty members. Most teachers have both academic qualifications and practical industry experience. Having teachers with industry experience, professional memberships and globally recognised qualifications from distinguished universities are advantageous for students.

Small Class Sizes



KOI maintains small class sizes, which is a significant advantage for international students. Smaller classes allow for more personalised attention from teachers that facilitate better understanding and interaction. Students can actively engage in discussions, ask questions, and build strong relationships with their teachers.

Student Life at KOI



KOI promotes a vibrant student life with various clubs, societies, and extracurricular activities. This helps international students not only excel academically, but also to form friendships and create lasting memories during their time in Sydney and Newcastle.

Graduates and Alumni Network



KOI has over 15,000+ graduates working across Australia and throughout the world, providing alumni networking opportunities. Alumni can provide insights into opportunities in different regions, and offer guidance with international career opportunities.

AIBM COUNCIL

The Council of Directors is the corporate governing body of AIBM* and is collectively accountable for the governance, direction setting, oversight and performance of AIBM overall. The Directors are accountable for all AIBM's operations including accountability for the award of higher education qualifications, and for continuing to meet the requirements of the Higher Education Standards Framework.



Dr Kai Yu

BEng (CompSc, Hons) Belf, MBA (Finance) CEIBS,
MSc (Edu) DPhil (Edu) Oxon,
Corporate Director Certificate Harvard

AIBM Council Director



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CEO & Dean and President,
AIBM Council Director, Academic Board Member



Dr Geoffrey David Wilmoth

Emeritus Professor
B Econ (Hons) UQ, MTCP USyd,
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Dr Jamil Salmi

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AIBM Council Director (Independent)



Wajiha Ahmed

B.A., LL.B., GradDipPLT, GradDipLaw, MDR, NMAS

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AIBM Council Director (Independent),
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MBA (Finance) CEIBS,
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Prof Elizabeth Agnes More, AM

BA (Hons), PhD UNSW, MCom Law Deakin,
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AIBM Council Director (Independent),
Academic Board Member



Ronald Perkinson

BA (EdAdmin), DipTchg, AFNZIM,
former Principal Education Specialist,
IFC/World Bank Group

AIBM Council Director (Independent)

* Australian Institute of Business and Management Pty Ltd (AIBM) trades as King's Own Institute (KOI)

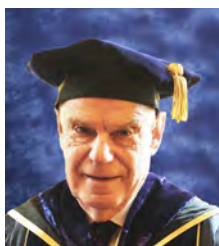
ACADEMIC BOARD

The Council of Directors has established the Academic Board as the principal academic body of AIBM in which the Council delegates oversight of academic functions and policies. The Academic Board collectively provides academic leadership and oversight of AIBM's academic activities at an institutional level.

The main role of the Academic Board is to:

- maintain the highest standards in teaching, scholarship and research at KOI and to safeguard academic freedom and the welfare of its students
- guide the development of all academic activities of KOI through policies, guidelines and procedures for academic matters
- report and provide academic advice to the Council of Directors and the CEO and President

The Academic Board is led by a Chair who is a distinguished educator. Members of the Academic Board include distinguished external academic experts, senior executive staff.



Dr Geoffrey David Wilmoth

Emeritus Professor
(Chair)
B Econ (Hons) UQ, MTCP USyd,
PhD UC Berkeley, GAICD

AIBM Council Director (Independent),
Academic Board Chairperson



Dr Douglas R. Hinchliffe

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CEO & Dean and President,
AIBM Council Director, Academic Board Member



Dr Jun Xu

MBA, PhD, Business Information System, Curtin

KOI Vice-president (Academic),
Academic Board Member



Prof Elizabeth Agnes More, AM

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AIBM Council Director (Independent),
Academic Board Member



Dr Donald Perlcut

PhD (Macquarie), MCP (UC Berkeley), BA (Cornell)

Learning and Teaching Committee Chairperson,
Academic Board Member



Dr Angelina Zubac

PhD (Adelaide), GradDipStat (RMIT),
BCom (Melb.), BA (ANU)

Research and Scholarship
Committee Chairperson,
Academic Board Member



Dr Farzaneh Mayabadi

PhD (UOW), MPhil (UOW), MA, BA

Academic Board Member



INTERNATIONAL OPPORTUNITIES

KOI's agreement with global partners formalise arrangements for collaboration and cooperation to expand international opportunities for students.

KOI GLOBAL PARTNERS

RUSSIA

Moscow Witte University
Moscow, Russia

Magnitogorsk State Technical University
Magnitogorsk, Russia

Voronezh Institute of High Technologies
Voronezh, Russia

PAKISTAN

Institute of Southern Punjab
Multan, Pakistan

Iqra University
Karachi, Pakistan

PHILIPPINES

AMA University
Quezon City, Philippines

Arellano University
Manila, Philippines

NEPAL

Global College of Management
Kathmandu, Nepal

INDONESIA

STIE Ekuitas
West Java, Indonesia

UNITED KINGDOM

Richmond University
Richmond, UK

CHINA

Jiangxi University of Technology
Nanchang, China

Chongqing Institute of Foreign Studies
Chongqing, China

Guandong Baiyun University
Guangzhou, China

Guangzhou College of Applied Science & Technology
Guangzhou, China

Guangzhou Sontan Polytechnic College
Guangzhou, China

Yantai Institute of Science and Technology
Yantai, China

MALAYSIA

Lincoln University College
Petaling Jaya, Malaysia

SOUTH KOREA

CHA University
Gyeonggi-do, South Korea

VIETNAM

Hoa Sen University
Ho Chi Minh City, Vietnam

NEW ZEALAND

Massey University
Palmerston North, New Zealand

[KISS]

KOI INTERNATIONAL STUDENT SCHOLARSHIP

VALUE	APPLICABLE 2025 INTAKES	APPLICATION PROCESS
Up to \$500 scholarship per trimester (pro-rated) (Conditions apply)*	March - July - November	Agent Portal or Applicant Portal or Email
APPLICABLE COURSES	ELIGIBILITY OFFSHORE (UNDERGRADUATE)	ELIGIBILITY ONSHORE
• Bachelor of Business (Management and Finance) • Bachelor of Business (Accounting) • Bachelor of Information Technology • Master of Accounting • Master of Professional Accounting • Master of Business Administration • Master of Information Technology • Master of Information Systems • Master of Arts (TESOL) • and all approved package courses	You must have achieved a Higher Secondary (year 12) result of a minimum 70% or an equivalent CGPA in previous study. You must have achieved IELTS / PTE or an equivalent score of overall 6.5 or more.	You must have a pass rate of 100% with your most recent provider. (For example: attempted 4 units at HED institute/university and passed all 4). Your previous provider must be a higher education institute or university.
	ELIGIBILITY OFFSHORE (POSTGRADUATE)	
	You must have achieved a Bachelor qualification with a minimum 60% or an equivalent CGPA in previous study. You must have achieved IELTS / PTE or an equivalent score of overall 7.0 or more.	Your proposed studies at KOI must be of the same AQF level. Qualification from VET providers are not applicable. There should also be no unexplained gaps in your Academic history.

SELECTION PROCESS

- ▶ KOI will conduct a merit-based review of each application. With the recommendation of a Selection Committee comprising of the Admission Manager and the Dean, KISS will be awarded to eligible students who have demonstrated academic excellence in their previous studies.
- ▶ The decision of the KOI Committee will be final. The processing time is between 2-4 working days.

*ONGOING CONDITIONS / REQUIREMENTS

- ▶ Students must maintain a 100% pass record for the scholarship to remain active.
- ▶ The scholarship is not transferable.
- ▶ Students must pay the required tuition fees by relevant due dates.
- ▶ The scholarship remains valid for students on an approved Leave of Absence for one trimester only.
- ▶ Scholarship applications will not be considered after the intake Census date..
- ▶ Successful applicants must also agree to act as a student ambassador for the KOI Society and support promotional activities.

Terms and Conditions

Quotas may be applicable. Scholarships are only awarded to students who meet the Eligibility Criteria. This award will be applied to applicable courses only unless advised otherwise. KOI reserves the right to offer scholarships at its sole discretion. KOI reserves the right to withdraw a scholarship offer where the student has not yet accepted the offer or has not enrolled in the course by the date specified in the Offer Letter. If you do not meet the ongoing conditions to maintain the scholarship, the scholarship will be ended. KOI reserves the right to amend the terms and conditions of the KOI International Student Scholarship at any time.

KOI INTERNSHIP PROGRAM

INDUSTRY PLACEMENTS



KOI and **Australian Internships** are working together to provide **the best internship placements** to all KOI high achieving students. Students are offered an opportunity to gain **professional work experience** aligned to their studies and gain a competitive edge in today's job market with a fully customised internship.



KOI INDUSTRY PLACEMENTS

COMPANY NAME	INDUSTRY
BFS Partners	Accounting
Mulpha Australia Limited	Accounting
Debt Fix	Accounting
The Langham Sydney	Accounting
Angel S L Wong & Co	Accounting
Caring Approach	Accounting
3Bees Group	Accounting
Ai Consulting Group	Business/Data Analytics
TCG Tech	Information & Technology
AARAS - Australian Academy of Robotics and STEM	Information & Technology IT - Computing and Design
DRC Australia Pty Ltd	Information & Technology
Call Journey	Information & Technology
Young Logix	IT - Database & Information Systems IT - Network IT - Web Design
Hydrizon	IT - Database & Information Systems IT - Software Development
Nick Mascitelli Imports - NMI	IT - Database & Information Systems
TECZA IT Pty Ltd	IT - Network
Paxform	IT - Network IT - Software Development IT - Web Development
AGATE IT	IT - Network
Spicy Broccoli Media	IT - Software Development
Edged VR	IT - Software Development
Unique Team Building	IT - Web Design
Cultural Infusion	IT - Web Development
Adecco	IT - Web Development
LM MAC Capital	IT - Web Development

INTERNSHIP STRUCTURE

An entry level training position with an Australian company directly related to your field of study

- Duration: 12 weeks (3 months)
- Hours: 20 hours / week
- Remuneration: unpaid
- Start date: 2 – 4 months from activation

INTERNSHIP INCLUSIONS

- INTERNSHIP PROGRAM**
- Comprehensive Internship Program, more than a placement!
 - Tailored Internship with an Australian company

- DOCUMENTATION**
- Resume templates and guidance
 - Letter of Objectives templates and guidance

- SUPPORT & MONITORING**
- Allocation of an Internship Supervisor to closely monitor your progress and satisfaction
 - Interview preparation and coaching
 - Access to regular career blogs

- EMERGENCY SUPPORT**
- 24 hours emergency support
 - Insurance
 - Personal liability in the workplace

- ORIENTATION & CULTURAL SUPPORT**
- Full orientation sessions
 - Social Events

BENEFITS AND OUTCOMES



Gain real and relevant work experience aligned to your field of study



Develop business communication skills



Transition from classroom to workplace



Learn about Australian work practices



Be mentored by experienced professionals



Network and form meaningful industry connections

- Ranked as one of the top safest cities in the world
- Ranked second most innovative city in Asia-Pacific
- Ranked in QS's ten best student cities in the world
- Located in NSW, Australia's largest state economy

Life in SYDNEY

A city abundant in beauty, diversity, innovation and countless opportunities, Sydney has something to offer for everyone.

LIVING COSTS AND EXPENSES

The Department of Home Affairs sets financial requirements you must meet in order to receive a student visa for Australia. As of May 2024, the recommended 12-month living cost for a single student is AUD\$29,710.

Source: homeaffairs.gov.au

Your costs of living in Sydney will depend on your lifestyle preferences. The following table is only a guide; costs may vary.

EXPENSES	WEEKLY COSTS (AUD)
Rent	\$ 150 - \$ 300
Gas & electricity	\$ 48
Phone & internet	\$ 10 - \$ 25
Groceries & eating out	\$ 150 or more
Public transport	\$ 40
Entertainment	\$ 80 - \$ 150

Source: budgetdirect.com.au/interactives/costofliving/compare/newcastle-vs-sydney

- Ranked as one of the world's top smart cities
- Surrounded by nature and world famous, scenic destinations
- A city renowned for a prominent creative arts scene
- Lower costs of living compared to Sydney

Life in NEWCASTLE

Plentiful stretches of golden sandy beaches, a vibrant cultural identity, and an unmatched lifestyle make Newcastle an up-and-coming student city with a lot to offer. Newcastle is located in the Hunter Valley, New South Wales, and has been named as one of the top ten must-see destinations in the world!

Source: abc.net.au/news/2010-11-01/newcastle-named-one-of-worlds-top-ten-cities/2318566

LIVING COSTS AND EXPENSES

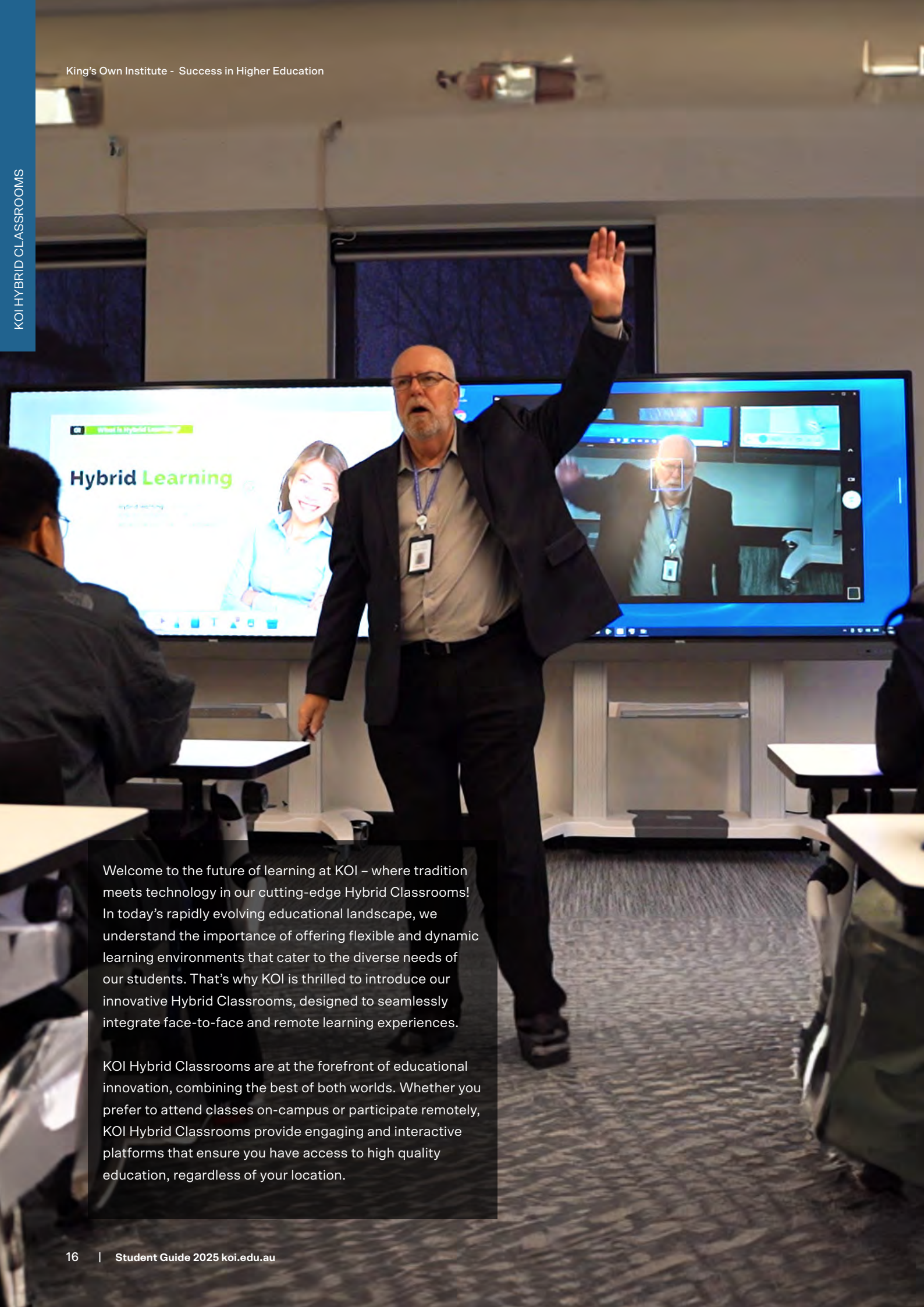
The Department of Home Affairs sets financial requirements you must meet in order to receive a student visa for Australia. As of May 2024, the recommended 12-month living cost for a single student is AUD\$29,710.

Source: homeaffairs.gov.au

Your costs of living in Newcastle will depend on your lifestyle preferences. The following table is only a guide; costs may vary.

EXPENSES	WEEKLY COSTS (AUD)
Rent	\$ 110 - \$ 200
Gas & electricity	\$ 44
Phone & internet	\$ 10 - \$ 25
Groceries & eating out	\$ 150 or more
Public transport	\$ 30
Entertainment	\$ 80 - \$ 150

Source: budgetdirect.com.au/interactives/costofliving/compare/newcastle-vs-sydney



Welcome to the future of learning at KOI – where tradition meets technology in our cutting-edge Hybrid Classrooms! In today's rapidly evolving educational landscape, we understand the importance of offering flexible and dynamic learning environments that cater to the diverse needs of our students. That's why KOI is thrilled to introduce our innovative Hybrid Classrooms, designed to seamlessly integrate face-to-face and remote learning experiences.

KOI Hybrid Classrooms are at the forefront of educational innovation, combining the best of both worlds. Whether you prefer to attend classes on-campus or participate remotely, KOI Hybrid Classrooms provide engaging and interactive platforms that ensure you have access to high quality education, regardless of your location.

KOI HYBRID CLASSROOMS

MODERNISED LEARNING FACILITIES



Interactive flat panel

BENQ RM8603 86-inch Master Series Education Interactive Flat Panel

Interactive flat panels provide immersive lessons that foster effective learning.

- Designed for hybrid and remote classrooms
- Germ-resistant screen and pen
- Boost student engagement with built-in tools
- Front USB Type-C for all-in-one connectivity
- 4K UHD screen with built-in speakers and microphones



Distance learning tracking camera

Camera Aver DL30

KOI understands that creating an engaging and interactive learning environment is essential for effective teaching. That's why we are excited to introduce you to a valuable tool that can help you achieve just that – the Aver DL30 Document Camera.

The Aver DL30 is more than just a document camera; it's a versatile and powerful teaching aid that can transform KOI classroom experience.



Dual channel wireless microphone system

Rode Wireless GO II, Dual Channel Wireless Microphone System

The Wireless GO II boasts a range of powerful features, including universal compatibility with cameras, mobile devices and computers, extended range (200 metres line of sight) and improved transmission stability, on-board recording capabilities, and much more. This is next generation wireless microphone system.



Extra LCD screens

LCD Screen 50-inch

These screens are used to display educational materials, presentations, videos, and demonstrations, and can help to make lessons more interactive and engaging. With extra LCD screens, teachers and students will have the resources they need to make the most of their learning experience.



King's Own Institute

CRICOS: 03171A
KOI.EDU.AU

JOIN THE TEAM

KOISS



Scan the QR code
Start a new journey

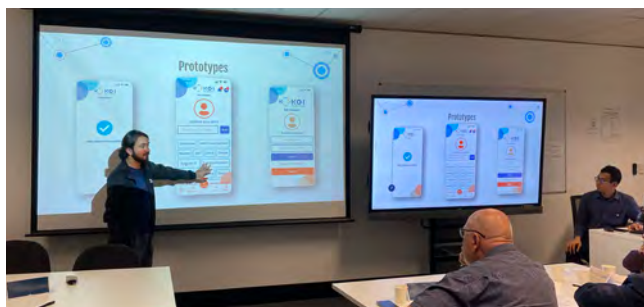


2025

KOI STUDENT SOCIETY



UNLOCKING POTENTIAL, INSPIRING SUCCESS



IT Event – No Code Hackathon

Bridging Students, Alumni, and Industry with the KOI Connect Mobile Application

No-Code Hackathon is an innovative event designed to bring together current students, alumni, and industry professionals through the KOI Connect Mobile Application. This event empowers participants with little to no coding experience to create functional applications using no-code development platforms. By leveraging the KOI Connect app, participants can access resources, connect with mentors, and collaborate with peers, all aimed at fostering creativity and practical problem-solving.



Sydney and Newcastle City Tours

KOI City Tours: Discover, Connect, and Thrive in Your New Home

KOI Sydney and Newcastle city tours help international students immerse themselves in local culture and build friendships. By exploring iconic and lesser-known spots, students gain an appreciation of their city's history, culture, and community. The tours also offer practical tips on navigating the area, making students feel more confident in their new environment.



Cultural Fair

KOI Cultural Fair; a day full of excitement and cultural celebration

The event features complimentary cuisine, captivating dance performances, and a range of engaging activities for all students. Exciting prize opportunities are also available throughout the day.



Futsal Tournament

Uniting Passion and Talent in the KOI Futsal Tournament

At KOI, we believe that education is not just about textbooks and lectures; it is about fostering a sense of community, passion, and well-rounded growth. That's why we are organising the KOI Futsal Tournament. It is not just a game; it is an opportunity for our students to come together, showcase their skills, and build lasting memories.

INTERNATIONAL APPLICANTS

ACADEMIC ENTRY REQUIREMENTS

Diploma of Accounting	Higher School Certificate or equivalent with 55% minimum (comparable to an ATAR of 55) or overseas equivalent.
Diploma of Management	
Diploma of Information Technology	Higher School Certificate or equivalent with 60% minimum (comparable to an ATAR of 60) or overseas equivalent.
Bachelor of Business (Accounting)	
Bachelor of Business (Management and Finance)	
Bachelor of Information Technology	Higher School Certificate or equivalent with 70% minimum (comparable to an ATAR of 70) or overseas equivalent.
Graduate Certificate in Business	Australian Bachelor degree (3 years) (AQF Level 7) or overseas equivalent.
Graduate Diploma of Business	
Master of Professional Accounting	
Master of Accounting	Australian Bachelor degree (3 years) (AQF Level 7) or overseas equivalent. Students MUST have completed the equivalent of ACC700 Principles of Accounting (this will satisfy the required pre-requisite ACC700 existing for some subjects), BUS702 Business Law (Australian) and BUS700 Economics in an approved accounting (AQF Level 7).
Master of Business Administration	• A cognate undergraduate degree in an area of business or management with at least 70% average, or • An undergraduate degree in any discipline with at least 70% average plus two years relevant work experience, or • A graduate certificate (Grad Cert) in an area of business or management with at least 70% average or • Five years (full-time equivalent) professional work experience with some experience in a management role. • All students will be interviewed by the Program Director to ensure the student is prepared for the program including the level of technology literacy.
Graduate Certificate of TESOL	Australian Bachelor degree (3 years) (AQF Level 7) or overseas equivalent.
Graduate Diploma of TESOL	
Master of Arts (TESOL)	
Graduate Certificate of Information Systems	Australian Bachelor degree (3 years) (AQF Level 7) or overseas equivalent in any discipline with at least 55% average in their undergraduate degree.
Note: On successful completion of the Graduate Certificate of Information Systems, students may enter the Master of Information Technology program.	
Graduate Diploma of Information Systems	Australian Bachelor degree (3 years) (AQF Level 7) or overseas equivalent in any discipline with at least 55% average in their undergraduate degree OR a Graduate Certificate of Information Systems (AQF Level 8).
Master of Information Systems	Australian Bachelor degree (3 years) (AQF Level 7) or overseas equivalent in any discipline with at least 55% average in their undergraduate degree OR a Graduate Certificate of Information Systems OR a Graduate Diploma of Information Systems (AQF Level 8).
Graduate Certificate of Information Technology	Australian Bachelor degree (3 years) (AQF Level 7) or overseas equivalent in any discipline with at least 55% average in their undergraduate degree.
Graduate Diploma of Information Technology	Australian Bachelor degree (3 years) (AQF Level 7) or overseas equivalent in any discipline with at least 55% average in their undergraduate degree OR a Graduate Certificate of Information Technology (AQF Level 8).
Master of Information Technology	Australian Bachelor degree (3 years) (AQF Level 7) or overseas equivalent in a cognate discipline with at least 55% average in their undergraduate degree OR a Graduate Certificate of Information Technology OR a Graduate Certificate of Information Systems OR a Graduate Diploma of Information Technology (AQF Level 8).

Please be aware that all overseas qualifications must be deemed to be the equivalent of necessary Australian qualifications managed by the Department of Education's qualifications recognition policy which was formerly undertaken by the National Office for Overseas Skills Recognition (NOOSR).

For more details, please visit <https://internationaleducation.ogv.au/services-and-resources/pages/qualifications-recognition.aspx>

ENGLISH ENTRY REQUIREMENTS

REQUIREMENTS	DIPLOMA & UNDERGRADUATE	POSTGRADUATE	TESOL
IELTS * (ACADEMIC only)	Minimum overall score of 6.0 with no band less than 5.5	Minimum overall of score 6.5 with no band less than 6.0	Minimum overall score of 6.5 with no band less than 6.0
TOEFL * (Internet Based Test)	Minimum overall score of 60 with no band less than: • Listening – 11 • Speaking – 17 • Reading – 12 • Writing – 20	Minimum overall score of 80 with no band less than: • Listening – 19 • Speaking – 19 • Reading – 18 • Writing – 23	Minimum overall score of 80 with no band less than: • Listening – 19 • Speaking – 19 • Reading – 18 • Writing – 23
PTE *	Minimum overall score of 50 with no band less than 42	Minimum overall score of 58 with no band less than 50	Minimum overall score of 58 with no band less than 50
CAE *	Minimum overall score of 169 with no band less than 162	Minimum overall score of 176 with no band less than 169	Minimum overall score of 176 with no band less than 169
HKCEE	Minimum C in Syllabus B	Minimum B in Syllabus B	Minimum B in Syllabus B
HKALE	Minimum D use of English in AS-Level	Minimum C use of English in AS-Level	Minimum B use of English in AS-Level
GCE Ordinary Level	C grade or better in GCE O-Level English	B grade or better in GCE O-Level English	N/A
GCE Advanced Level	D grade or better in GCE A-Level English	C grade or better in GCE A-Level English	C grade or better in GCE A-Level English
NSW HSC (Undergraduate only)	Minimum 55% in English subject as a second language Minimum 50% in English subject or in English Literature	N/A	N/A [*]
OTHER: Australian qualifications	Successful completion of Certificate IV or higher for a duration of 12 months or over (AQF Level 4 or Higher)	Successful completion of recognised bachelor's degree or higher (AQF Level 7 or Higher)	Successful completion of recognised bachelor's degree or higher (AQF Level 7 or Higher)

* Students need to meet one of the above criteria.

Age requirement: KOI does not enrol students under 18 years of age.

* Results for IELTS, TOEFL, PTE (Pearson Test of English), and CAE (Academic and Cambridge English: Advanced) are valid for two years.

[*] A NSW HSC ATAR or other secondary or tertiary qualifications will not meet the English entry requirements for KOI's TESOL programs. Please contact KOI's Marketing Department by email (marketing@koi.edu.au) for more information.

What to do when you do not meet minimum requirements

If you have checked your submission documents and find you do not meet the minimum requirements outlined above, contact KOI's admissions department by email (admissions@koi.edu.au) or by phone (+61 2 9283 3583) and we will gladly provide detailed advice on how you should proceed further. However, below you will find a general guide on the type of advice you will be given depending on which requirements you do not meet.

When you do not have the minimum English level

Please contact KOI's Admissions and Marketing departments via the email addresses provided above for guidance on meeting KOI's English entry requirements. Usually you will be advised to undertake an English Language Intensive Course for Overseas Students (ELICOS) and/or English for Academic Purposes (EAP) studies with one of our Direct Entry Partners. Please keep in mind that KOI does not arrange ELICOS or EAP studies on the behalf of students or agencies and thus these studies must be arranged independently.

When you do not meet minimum academic qualifications

Applicants frequently find that they do not meet the minimum academic qualifications required for KOI's postgraduate programs. Unfortunately, no alternative studies will satisfy these requirements, except for obtaining an Australian three-year Bachelor's degree, which would enable you to meet the entry criteria for postgraduate study.

In such instances, KOI Admissions or KOI Marketing will advise pursuing an undergraduate program at KOI initially. If you have completed relevant studies overseas, you may also be eligible for credit towards your undergraduate studies should you choose this pathway.

DOMESTIC APPLICANTS

ACADEMIC ENTRY REQUIREMENTS

DIPLOMA AND UNDERGRADUATE

Applicants with recent secondary education (within the past two years)

Australian Year 12 Students

KOI will admit students into the Diploma of Accounting and Diploma of Management who have a NSW Higher School Certificate or equivalent, showing satisfactory completion of Year 12 at a standard equivalent to an ATAR of 55.00 or above.

KOI will admit students into the Bachelor of Business (Management and Finance) who have a NSW Higher School Certificate or equivalent, showing satisfactory completion of Year 12 at a standard equivalent to an ATAR of 55.00 or above.

The minimum academic entry requirements for the Bachelor of Business (Accounting) are a NSW Higher School Certificate or equivalent, showing satisfactory completion of Year 12 at a standard equivalent to an ATAR of 60.00 or above.

KOI will admit students into the Bachelor of Information Technology who have a NSW Higher School Certificate or equivalent, showing satisfactory completion of Year 12 at a standard equivalent to an ATAR of 70.00 or above.

Applicants with Higher Education Study

Applicants who have successfully completed higher education studies within the past 10 years since leaving school may be eligible for admission to a KOI course with credit transfers. For further details regarding this process, please refer to the Credit Transfer Policy.

<https://bit.ly/KOICreditTransferPolicy>

Applicants with Vocational Education and Training (VET) Study

Applicants who have successfully completed any VET studies within the past 10 years since leaving school may be eligible for admission to a KOI course with credit transfers. For more information on this process, please refer to the Credit Transfer Policy in the link above.

KOI has approved articulation agreements in place for certain VET courses which specify the number of credits you may be entitled to. For more information, please visit the link below

<https://bit.ly/KOIVETArticulationPathwayAgreement>

POSTGRADUATE

KOI will admit students in Postgraduate Studies who have an Australian Bachelor degree (3 years) (AQF Level 7) or overseas equivalent (Satisfactory achievement in all subjects).

ENGLISH LANGUAGE PROFICIENCY

Successful completion of NSW Higher School Certificate or equivalent showing satisfactory completion of Year 12 at a standard equivalent to ATAR 55.00 or above. Students from non-native English-speaking countries require evidence of an IELTS score as shown below or any other English proficiency test.

ENGLISH REQUIREMENTS	UNDERGRADUATE	POSTGRADUATE	TESOL
IELTS (Academic only)	Minimum overall score of 6.0 with no band less than 5.5	Minimum overall of score 6.5 with no band less than 6.0	Minimum overall score of 6.5 with no band less than 6.0

FEE-HELP

WHAT IS FEE- HELP?

- FEE-HELP is a loan scheme that helps eligible students enrolled in a fee paying place to pay their tuition fees.

Fee paying places are generally available for postgraduate courses at universities, and in both undergraduate and postgraduate courses offered by private providers.

- You do not have to use a FEE-HELP loan to pay your tuition fees. You can choose to pay all your tuition fees upfront, or you can pay some upfront and use a FEE-HELP loan for the rest, or use a FEE-HELP loan for all your tuition fees (up to your FEE-HELP limit).

To get a FEE-HELP loan, you must

- be an Australian citizen and study at least part of your course in Australia.
- be a New Zealand Special Category visa (SCV) holder or permanent humanitarian visa holder and meet the residency requirements. (Permanent residents can only get FEE-HELP for approved bridging studies.)
- be enrolled in a fee-paying place at a provider that offers FEE-HELP loans.
- be enrolled in an eligible course at your provider by the census date.
- submit the Request for FEE-HELP form to your provider by the census date.
- not have already borrowed up to your FEE-HELP limit. (\$121,844 in 2024)

If you are studying at a non-university, you will also need to meet the 'pass rate' requirements.

For more information, please visit:



studyassist.gov.au



koi.edu.au/fee-help

FOR WHICH KOI COURSES IS FEE-HELP AVAILABLE?

Undergraduate Programs

- Diploma of Accounting
- Diploma of Management
- Diploma of Information Technology
- Bachelor of Business (Accounting)
- Bachelor of Business (Management and Finance)
- Bachelor of Information Technology

Postgraduate Programs

- Graduate Certificate in Business
- Graduate Certificate of Information Technology
- Graduate Certificate of Information Systems
- Graduate Certificate of TESOL
- Graduate Diploma of Business
- Graduate Diploma of Information Technology
- Graduate Diploma of Information Systems
- Graduate Diploma of TESOL
- Master of Accounting
- Master of Professional Accounting
- Master of Information Technology
- Master of Information Systems
- Master of Arts (TESOL)
- Master of Business Administration

KOI
King's Own Institute

Education reimaged

KOI.EDU.AU

Newcastle's **FIRST** private institute of higher education

59 Darby Street, Cooks Hill, NSW 2300
(02) 4091 0500

"I'm Somebody studying at KOI"

CRICOS 03171A



ACCREDITED COURSES

CRICOS	COURSES	DURATION
ACCOUNTING		
070368K	Diploma of Accounting	52 weeks
070366A	Bachelor of Business (Accounting)*	156 weeks
076831K	Master of Accounting*	78 weeks
076835F	Master of Professional Accounting*	104 weeks
BUSINESS AND MANAGEMENT		
070369J	Diploma of Management	52 weeks
070367M	Bachelor of Business (Management and Finance)	156 weeks
076833G	Graduate Certificate in Business	26 weeks
087650B	Graduate Diploma of Business	52 weeks
113883J	Master of Business Administration	104 weeks
INFORMATION SYSTEMS		
111587M	Graduate Certificate of Information Systems	26 weeks
112953H	Graduate Diploma of Information Systems	52 weeks
112952J	Master of Information Systems	104 weeks
INFORMATION TECHNOLOGY		
108617C	Diploma of Information Technology	52 weeks
098239M	Bachelor of Information Technology*	156 weeks
0100971	Graduate Certificate of Information Technology	26 weeks
0100970	Graduate Diploma of Information Technology	52 weeks
0100969	Master of Information Technology	104 weeks
TESOL		
083136G	Graduate Certificate of TESOL	52 weeks
083135J	Graduate Diploma of TESOL	52 weeks
083134K	Master of Arts (TESOL)	78 weeks

*Bachelor of Business (Accounting), Master of Accounting and Master of Professional Accounting have been accredited by CPA, IPA and CA. Bachelor of Information Technology has been accredited by ACS.



ACCOUNTING

CRICOS 070368K

DIPLOMA OF ACCOUNTING



DURATION

52 weeks (1 year)

TUITION FEES

SYDNEY

\$7,250 / trimester (4 subjects)

Total: \$14,500

NEWCASTLE

\$6,750 / trimester (4 subjects)

Total: \$13,500

COURSE INFORMATION AND REQUIREMENTS

Academic requirements: Higher School Certificate or equivalent with 55% minimum (comparable to an ATAR of 55) or overseas equivalent.

English requirements: IELTS overall score of 6.0 with no individual band less than 5.5 or equivalent.

Study requirements: 4 subjects per trimester. Minimum of 8 subjects per calendar year is required for full time study.

COURSE OUTLINE

Trimester 1

- Professional Communication Skills
- Introduction to Accounting
- Introduction to Marketing
- Introduction to Economics

Trimester 2

- Introduction to Management
- Introduction to Financial Accounting
- Introduction to Business Law
- Business Statistics

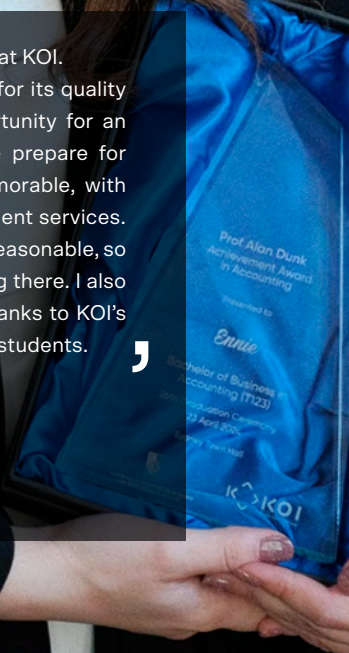
WHAT YOU CAN BECOME

- Entry level employment in Accounting and Financial Management.

I completed a Bachelor of Business (Accounting) at KOI. I chose KOI because my agent recommended it for its quality education at an affordable price and the opportunity for an internship before graduation, which helped me prepare for a professional career. My time at KOI was memorable, with friendly and supportive teachers and helpful student services. The education was excellent, and the tuition was reasonable, so I decided to continue with a Master of Accounting there. I also received an Academic Excellence Certificate, thanks to KOI's support. I highly recommend KOI to international students.

Ennie

Bachelor of Business (Accounting)
Indonesia



CRICOS 070366A

BACHELOR OF BUSINESS (ACCOUNTING)**DURATION**

156 weeks (3 years)

TUITION FEES**SYDNEY**

\$7,250 / trimester (4 subjects)

Total: \$43,500

NEWCASTLE

\$6,750 / trimester (4 subjects)

Total: 40,500

COURSE INFORMATION AND REQUIREMENTS

Academic requirements: Higher School Certificate or equivalent with 60% minimum (comparable to an ATAR of 60) or overseas equivalent.

English requirements: IELTS overall score of 6.0 with no individual band less than 5.5 or equivalent.

Study requirements: 4 subjects per trimester. Minimum of 8 subjects per calendar year is required for full time study.

COURSE OUTLINE**Trimester 1**

- Professional Communication Skills
- Introduction to Accounting
- Introduction to Marketing
- Introduction to Economics

Trimester 2

- Introduction to Management
- Introduction to Financial Accounting
- Introduction to Business Law
- Business Statistics

Trimester 3

- Introduction to Management Accounting
- Financial Accounting
- Corporate Financial Management
- Organisational Behaviour

Trimester 4

- Management Accounting
- Accounting Information Systems
- Law of Business Organisations
- Corporate Accounting and Reporting

Trimester 5

- Contemporary Issues in Accounting
- Tax Law
- Elective
- Elective

Trimester 6

- Auditing and Assurance Services
- Business Project
- Elective
- Elective

Professional Accreditation for Accounting Major

The Bachelor of Business (Accounting) course satisfies the educational membership requirements for Chartered Accountants Australia and New Zealand (CA), CPA Australia (CPA) and the Institute of Public Accountants (IPA). Further information is available from CPA, IPA and CA.

**CAREER OPPORTUNITIES**

These statistics were updated on seek.com.au in September 2024 under the Career Advice section. This information may vary. Some of these positions may require additional training for advancement.

Auditor

- 6,920 job opportunities
- \$80K most common salary

Accountant

- 18,321 job opportunities
- \$80K most common salary

Business Analyst

- 8,240 job opportunities
- \$115K most common salary

Financial Accountant

- 9,293 job opportunities
- \$103K most common salary

Taxation Accountant

- 2,783 job opportunities
- \$85K most common salary

WHAT YOU CAN BECOME

- Accountant
- Business Analyst
- Auditor
- Financial Advisor
- Taxation Consultant

LOCATIONS

Sydney | Newcastle

INTAKES

March | July | November

COURSE STRUCTURE

4 subjects / trimester

ENROLMENT FEE

\$250

Note: Enrolment fee is applicable at the time of initial application and it is non-refundable.

KOI INTERNATIONAL STUDENT SCHOLARSHIP

\$500 / trimester (conditions apply)

STUDY MODES

Hybrid (online component)
Face-to-Face

INTERNSHIP

Available

FEE-HELP

Available

CRICOS 076831K

MASTER OF ACCOUNTING**DURATION**

78 weeks (1.5 years)

TUITION FEES**SYDNEY**

\$8,250 / trimester (4 subjects)

Total: \$24,750

NEWCASTLE

\$7,750 / trimester (4 subjects)

Total: \$23,250

COURSE INFORMATION AND REQUIREMENTS

Academic requirements: Australian Bachelor degree (3 years) (AQF Level 7) or overseas equivalent. Students **MUST** have completed the equivalent of ACC700 Principles of Accounting (this will satisfy the required pre-requisite ACC700 existing for some subjects), BUS702 Business Law (Australian) and BUS700 Economics in an approved accounting AQF Level 7.

English requirements: IELTS overall score of 6.5 with no individual band less than 6.0.

Study requirements: 4 subjects per trimester. Minimum of 8 subjects per calendar year is required for full time study.

COURSE OUTLINE**Trimester 1**

- Financial Accounting
- Statistics and Data Analysis
- Communication in Business
- Financial Management

Trimester 2

- Managerial Accounting
- Accounting Information Systems
- Companies and Securities Law
- Corporate Accounting and Reporting

Trimester 3

- Accounting Theory and Issues
- Auditing and Assurance
- Taxation Law
- Applied Business Research

Professional Accreditation for Accounting Major

The Master of Accounting course satisfies the educational membership requirements for Chartered Accountants Australia and New Zealand (CA), CPA Australia (CPA) and the Institute of Public Accountants (IPA). Further information is available from CPA, IPA and CA.

**CAREER OPPORTUNITIES**

These statistics were updated on seek.com.au in September 2024 under the Career Advice section. This information may vary. Some of these positions may require additional training for advancement.

Auditor

- 1,608 job opportunities
- \$70K most common salary

Taxation Accountant

- 2,547 job opportunities
- \$70K most common salary

Management Accountant

- 12,187 job opportunities
- \$105K most common salary

Finance Manager

- 8,133 job opportunities
- \$135K most common salary

WHAT YOU CAN BECOME

- Management Accountant
- Tax Accountant, Auditor
- Corporate Treasurer
- Finance Manager
- Financial Dealer
- Financial Institution Branch Manager
- Financial Investment Adviser



Michal Tomcik
Master of Accounting
Czech Republic

'An investment in knowledge pays the best interest. That is why I have decided to invest in myself and started to study accounting at King's Own Institute in Sydney, Australia.'

By studying in Sydney I have got a knowledge, skills and experience from diverse cultures, which I would not be able to get back in Europe.

Without any hesitation it is was my best investment I have ever made in my life.'

CRICOS 076835F

MASTER OF PROFESSIONAL ACCOUNTING**DURATION**

104 weeks (2 years)

TUITION FEES**SYDNEY**

\$8,250 / trimester (4 subjects)

Total: \$33,000

NEWCASTLE

\$7,750 / trimester (4 subjects)

Total: 31,000

COURSE INFORMATION AND REQUIREMENTS

Academic requirements: Australian Bachelor degree (3 years) (AQF Level 7) or overseas equivalent.

English requirements: IELTS overall score of 6.5 with no individual band less than 6.0.

Study requirements: 4 subjects per trimester. Minimum of 8 subjects per calendar year is required for full time study.

COURSE OUTLINE**Trimester 1**

- Principles of Accounting
- Economics
- Business Law
- Communication in Business

Trimester 2

- Financial Accounting
- Companies and Securities Law
- Financial Management
- Statistics and Data Analysis

Trimester 3

- Managerial Accounting
- Accounting Information Systems
- Corporate Accounting and Reporting
- Applied Business Research

Trimester 4

- Accounting Theory and Issues
- Auditing and Assurance
- Taxation Law
- Research Project

Professional Accreditation for Accounting Major

The Master of Professional Accounting course satisfies the educational membership requirements for Chartered Accountants Australia and New Zealand (CA), CPA Australia (CPA) and the Institute of Public Accountants (IPA). Further information is available from CPA, IPA and CA.

**CAREER OPPORTUNITIES**

These statistics were updated on seek.com.au in September 2024 under the Career Advice section. This information may vary. Some of these positions may require additional training for advancement.

Auditor

- 1,608 job opportunities
- \$70K most common salary

Taxation Accountant

- 2,547 job opportunities
- \$70K most common salary

Management Accountant

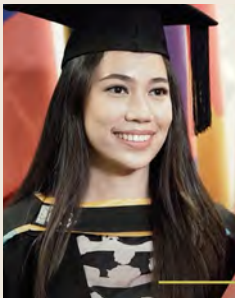
- 12,187 job opportunities
- \$105K most common salary

Finance Manager

- 8,133 job opportunities
- \$135K most common salary

WHAT YOU CAN BECOME

- Management Accountant
- Tax Accountant
- Auditor
- Corporate Treasurer
- Finance Manager
- Financial Dealer
- Financial Institution Branch Manager or Financial Investment Adviser

**Sandrene Solitario Mirador**

Master of Professional Accounting
Philippines

'My overall experience with KOI has been really amazing. It created a lot of opportunities for me. I have met a lot of people from different countries and I have very good friends with them. Not only that my technical skills were developed, also later on it helped me greatly establish my career and my job hunting process. After two weeks of completion of my study, I was offered a position full time in Accounting. Teachers and staff here at KOI are very supportive. Especially when the COVID happened. They were all very supportive when we moved to virtual meetings, zoom classes. They provided a lot of resources for us. I would like to thank King's Own Institute for helping and supporting us all these years. Overall, I am very satisfied with the quality of education here.'

LOCATIONS

Sydney | Newcastle

INTAKES

March | July | November

COURSE STRUCTURE

4 subjects / trimester

ENROLMENT FEE

\$250

Note: Enrolment fee is applicable at the time of initial application and it is non-refundable.

KOI INTERNATIONAL STUDENT SCHOLARSHIP

\$500 / trimester (conditions apply)

STUDY MODES

Hybrid (online component)
Face-to-Face

INTERNSHIP

Available

FEE-HELP

Available

BUSINESS AND MANAGEMENT



“I think what I like here in Australia is the weather and a safe place. I would recommend KOI to other students because it is a good institute. Studying in KOI helps me to get a job and also allows me to get to know more people.”

Patricia De Sousa Mendes
Brazil

CRICOS 070369J

DIPLOMA OF MANAGEMENT



DURATION

52 weeks (1 year)

TUITION FEES

SYDNEY

\$7,250 / trimester (4 subjects)

Total: \$14,500

NEWCASTLE

\$6,750 / trimester (4 subjects)

Total: \$13,500

COURSE INFORMATION AND REQUIREMENTS

Academic requirements: Higher School Certificate or equivalent with 55% minimum (comparable to an ATAR of 55) or overseas equivalent.

English requirements: IELTS overall score of 6.0 with no individual band less than 5.5.

Study requirements: 4 subjects per trimester. Minimum of 8 subjects per calendar year is required for full time study.

COURSE OUTLINE

Trimester 1

- Professional Communication Skills
- Introduction to Economics
- Introduction to Marketing
- Introduction to Management

Trimester 2

- Introduction to Accounting
- Organisational Behaviour
- Introduction to Business Law
- Business Statistics

WHAT YOU CAN BECOME

- Entry level employment in Accounting and Financial Management.

CRICOS 070367M

BACHELOR OF BUSINESS (MANAGEMENT AND FINANCE)**DURATION**

156 weeks (3 years)

TUITION FEES**SYDNEY**

\$7,250 / trimester (4 subjects)

Total: \$43,500

NEWCASTLE

\$6,750 / trimester (4 subjects)

Total: \$40,500

COURSE INFORMATION AND REQUIREMENTS

Academic requirements: Higher School Certificate or equivalent with 60% minimum (comparable to an ATAR of 50) or overseas equivalent.

English requirements: IELTS overall score of 6.0 with no individual band less than 5.5.

Study requirements: 4 subjects per trimester. Minimum of 8 subjects per calendar year is required for full time study.

COURSE OUTLINE**Trimester 1**

- Professional Communication Skills
- Introduction to Economics
- Introduction to Marketing
- Introduction to Management

Trimester 2

- Introduction to Accounting
- Organisational Behaviour
- Introduction to Business Law
- Business Statistics

Trimester 3

- Operations Management
- Corporate Financial Management
- Introduction to Management Accounting
- Elective

Trimester 4

- Banking and Finance
- Business Ethics & Sustainability
- E-Commerce
- Elective

Trimester 5

- Investment Management
- Entrepreneurship
- Strategic Management
- Management Elective

Trimester 6

- Business Project
- Logistics Management
- International Finance
- Elective

CAREER OPPORTUNITIES

These statistics were updated on seek.com.au in September 2024 under the Career Advice section. This information may vary. Some of these positions may require additional training for advancement.

Sales Administrator

- 1,550 job opportunities
- \$70K most common salary

Marketing Officer

- 974 job opportunities
- \$75K most common salary

Business Consultant

- 679 job opportunities
- \$130K most common salary

WHAT YOU CAN BECOME

- Marketing Officer
- Sales Administrator Officer
- Business Administrator
- Business Adviser
- Banking Adviser
- Banking Officer

LOCATIONS

Sydney | Newcastle

INTAKES

March | July | November

COURSE STRUCTURE

4 subjects / trimester

ENROLMENT FEE

\$250

Note: Enrolment fee is applicable at the time of initial application and it is non-refundable.

KOI INTERNATIONAL STUDENT SCHOLARSHIP

\$500 / trimester (conditions apply)

STUDY MODESHybrid (online component)
Face-to-Face**INTERNSHIP**

Available

FEE-HELP

Available

CRICOS 076833G
**GRADUATE CERTIFICATE
IN BUSINESS**



DURATION

26 weeks

TUITION FEES

SYDNEY

\$8,250 / trimester (4 subjects)

Total: \$8,250

NEWCASTLE

\$7,750 / trimester (4 subjects)

Total: \$7,750

**COURSE INFORMATION AND
REQUIREMENTS**

Academic requirements: Australian Bachelor degree (3 years) (AQF Level 7) or overseas equivalent.

English requirements: IELTS overall score of 6.5 with no individual band less than 6.0.

Study requirements: 4 subjects per trimester.

COURSE OUTLINE

Trimester 1

- Core Subject 1
- Core Subject 2
- Core Subject 3
- Core Subject 4

Choose four (4) core subjects from the approved six (6) core subjects listed below

- Principles of Accounting
- Economics
- Business Law
- Statistics and Data Analysis
- Communication in Business
- Organisations and Organisational Behaviour

WHAT YOU CAN BECOME

- Entry level roles in business, finance and management.

CRICOS 087650B
**GRADUATE DIPLOMA
OF BUSINESS**



DURATION

52 weeks (1 year)

TUITION FEES

SYDNEY

\$8,250 / trimester (4 subjects)

Total: \$16,500

NEWCASTLE

\$7,750 / trimester (4 subjects)

Total: \$15,500

**COURSE INFORMATION AND
REQUIREMENTS**

Academic requirements: Australian Bachelor degree (3 years) (AQF Level 7) or overseas equivalent.

English requirements: IELTS overall score of 6.5 with no individual band less than 6.0.

Study requirements: 4 subjects per trimester. Minimum of 8 subjects per calendar year is required for full time study.

COURSE OUTLINE

Trimester 1

- Core Subject 1
- Core Subject 2
- Core Subject 3
- Core Subject 4

Trimester 2

- Core Subject 5
- Core Subject 6
- Elective
- Elective

Choose six (6) core subjects from the following nine (9) pool of approved postgraduate subjects:

- Principles of Accounting
- Economics
- Business Law
- Communication in Business
- Financial Accounting
- Financial Management
- Human Resource Management
- Strategic Marketing Management
- Organisations and Organisational Behaviour

WHAT YOU CAN BECOME

Entry level graduate employment as an

- Analyst
- Arts Administrator or Manager
- Business Administration Manager
- Contract, Program and Project Administrator
- Corporate Services Manager
- Management Consultant



CRICOS 113883J

**MASTER OF
BUSINESS ADMINISTRATION****DURATION**

104 weeks (2 years)

TUITION FEES**SYDNEY**

\$6,000 / trimester (3 subjects)

Total: \$24,000

NEWCASTLE

\$5,625 / trimester (3 subjects)

Total: \$22,500

**COURSE INFORMATION AND
REQUIREMENTS****Academic requirements:**

- A cognate undergraduate degree in an area of business or management with at least 70% average, or
- An undergraduate degree in any discipline with at least 70% average plus two years relevant work experience, or
- A graduate certificate (Grad Cert) in an area of business or management with at least 70% average or
- Five years (full-time equivalent) professional work experience with some experience in a management role.
- All students will be interviewed by the Program Director to ensure the student is prepared for the program including the level of technology literacy.

English requirements: IELTS overall score of 6.5 with no individual band less than 6.0.

Study requirements: 3 subjects per trimester and total of 12 subjects (2 years) for the entire course.

COURSE OUTLINE**Trimester 1**

- Career Ownership
- Leading Ethical, Sustainable and Responsible Enterprise
- Personal Performance and Resilience

Trimester 2

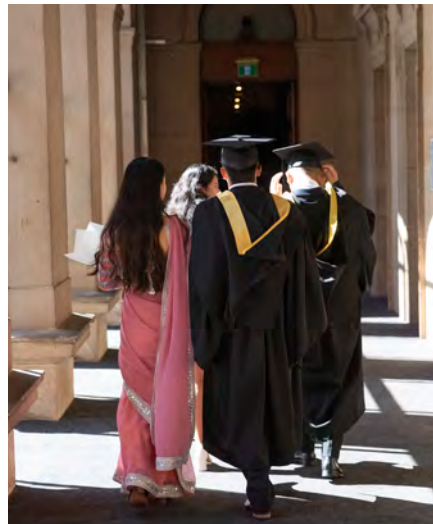
- Human Centred Design
- Research Principles and Methodologies
- Financial Data Analysis and Management

Trimester 3

- Leading the Global and Collaborative Workforce
- Designing and Leading Technology Centric Enterprises
- Data Analytics

Trimester 4

- Data Driven Strategic Decision Making
- Study Tour
- Management Report

**CAREER OPPORTUNITIES**

These statistics were updated on seek.com.au in September 2024 under the Career Advice section. This information may vary. Some of these positions may require additional training for advancement.

Manager

- 49,308 job opportunities
- \$130K most common salary

Project Manager

- 27,848 job opportunities
- \$140K most common salary

Business Analyst

- 8,249 job opportunities
- \$115K most common salary

Digital Project Manager

- 3,400 job opportunities
- \$105K most common salary

WHAT YOU CAN BECOME

Entry level graduate employment as a/an

- Senior Manager
- Project Manager
- Management Consultant
- Research Analyst
- Business Analyst
- Data Analyst
- Technology Analyst
- Digital Officer/Manager
- Digital Transformation Officer/Manager
- Digital Planner & Strategist
- Technology Planner & Strategist
- Information Services Manager
- Customer/Client Relationship Manager
- Entrepreneur

LOCATIONS

Sydney | Newcastle

INTAKES

March | July | November

COURSE STRUCTURE

4 subjects / trimester

3 subjects / trimester (MBA course only)

ENROLMENT FEE

\$250

Note: Enrolment fee is applicable at the time of initial application and it is non-refundable.

KOI INTERNATIONAL STUDENT SCHOLARSHIP

\$500 / trimester (conditions apply)

STUDY MODES

Hybrid (online component)

Face-to-Face

INTERNSHIP

Available

FEE-HELP

Available

INFORMATION SYSTEMS

CRICOS 111587M

GRADUATE CERTIFICATE OF INFORMATION SYSTEMS



DURATION

26 weeks

TUITION FEES

SYDNEY

\$9,000 / trimester (4 subjects)

Total: \$9,000

NEWCASTLE

\$8,500 / trimester (4 subjects)

Total: \$8,500

COURSE INFORMATION AND REQUIREMENTS

Academic requirements: Australian Bachelor degree (3 years) (AQF Level 7) or overseas equivalent in any discipline with at least 55% average in their undergraduate degree.

English requirements: IELTS overall score of 6.5 with no individual band less than 6.0.

Study requirements: 4 subjects per trimester.

COURSE OUTLINE

Trimester 1

- Communication in Business
- Information Systems Analysis and Design
- Programming Fundamentals
- Introduction to Database Design

WHAT YOU CAN BECOME

- Information Systems Coordinator
- System Analyst

“ I chose KOI for its convenient locations in Sydney CBD, affordable tuition, and the high-quality education my friends recommended. I had a great experience, especially with the free six-week swimming program. KOI offers excellent facilities and resources, making it a top choice for students. I highly recommend KOI to anyone looking for a great place to study. ”

Miri Kim
South Korea

CRICOS 112953H

**GRADUATE DIPLOMA OF
INFORMATION SYSTEMS****DURATION**

52 weeks (1 year)

TUITION FEES**SYDNEY**

\$7,500 / trimester (4 subjects)

Total: \$15,000

NEWCASTLE

\$7,000 / trimester (4 subjects)

Total: \$14,000

**COURSE INFORMATION AND
REQUIREMENTS**

Academic requirements: Australian Bachelor degree (3 years) (AQF Level 7) or overseas equivalent in any discipline with at least 55% average in their undergraduate degree OR a Graduate Certificate of Information Systems (AQF Level 8).

English requirements: IELTS overall score of 6.5 with no individual band less than 6.0.

Study requirements: 4 subjects per trimester. Minimum of 8 subjects per calendar year is required for full time study.

COURSE OUTLINE**Trimester 1**

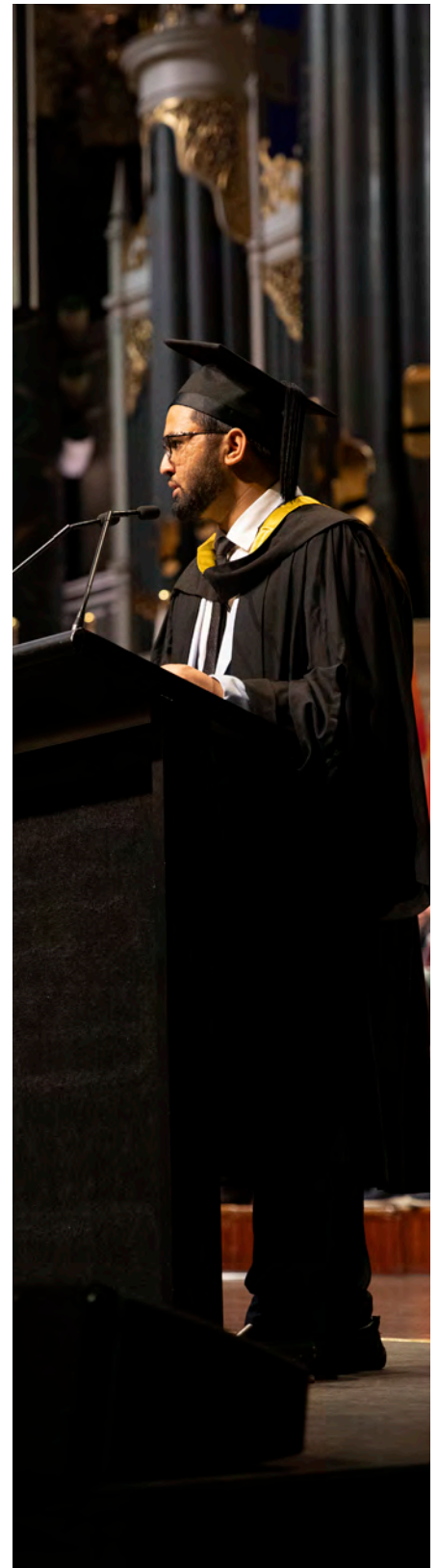
- Introduction to Business Management
- Introduction to Business Information Systems
- Programming Fundamentals
- Introduction to Database Design

Trimester 2

- Business Analytics and Business Intelligence
- Information Systems Analysis and Design
- User Experience Fundamentals
- Information Systems Professional Practice

WHAT YOU CAN BECOME

- Business Analyst
- Systems Analyst
- Information Systems Project Officer
- Digital Transformation Officer
- ICT Officer

**LOCATIONS**

Sydney | Newcastle

INTAKES

March | July | November

COURSE STRUCTURE

4 subjects / trimester

ENROLMENT FEE

\$250

Note: Enrolment fee is applicable at the time of initial application and it is non-refundable.

KOI INTERNATIONAL STUDENT SCHOLARSHIP

\$500 / trimester (conditions apply)

STUDY MODES

Hybrid (online component)

Face-to-Face

INTERNSHIP

Available

FEE-HELP

Available

CRICOS 112952J

MASTER OF INFORMATION SYSTEMS**DURATION**

104 weeks (2 years)

TUITION FEES**SYDNEY**

\$7,500 / trimester (4 subjects)

Total: \$30,000

NEWCASTLE

\$7,000 / trimester (4 subjects)

Total: \$28,000

COURSE INFORMATION AND REQUIREMENTS

Academic requirements: Australian Bachelor degree (3 years) (AQF Level 7) or overseas equivalent in any discipline with at least 55% average in their undergraduate degree OR a Graduate Certificate of Information Systems OR a Graduate Diploma of Information Systems (AQF Level 8).

English requirements: IELTS overall score of 6.5 with no individual band less than 6.0.

Study requirements: 4 subjects per trimester. Minimum of 8 subjects per calendar year is required for full time study.

COURSE OUTLINE**Trimester 1**

- Introduction to Business Management
- Introduction to Business Information Systems
- Programming Fundamentals
- Introduction to Database Design

Trimester 2

- Business Analytics and Business Intelligence
- Information Systems Analysis and Design
- User Experience Fundamentals
- Information Systems Professional Practice

Trimester 3

- Specialisation
- IS/IT Elective
- IS Elective
- IS Elective

Trimester 4

- Specialisation
- Specialisation
- General Elective
- Industry Project

CAREER OPPORTUNITIES

These statistics were updated on seek.com.au in September 2024 under the Career Advice section. This information may vary. Some of these positions may require additional training for advancement.

Business Analyst

- 8,249 job opportunities
- \$115K most common salary

Systems Analyst

- 828 job opportunities
- \$105K most common salary

Systems Manager

- 708 job opportunities
- \$140K most common salary

Systems Consultant

- 112 job opportunities
- \$120K most common salary

WHAT YOU CAN BECOME

- Business Analyst
- Systems Analyst
- Information Systems ICT Manager
- ICT Consultant

**LOCATIONS**

Sydney | Newcastle

INTAKES

March | July | August Intensive | November

COURSE STRUCTURE

4 subjects / trimester

ENROLMENT FEE

\$250

Note: Enrolment fee is applicable at the time of initial application and it is non-refundable.

KOI INTERNATIONAL STUDENT SCHOLARSHIP

\$500 / trimester (conditions apply)

STUDY MODESHybrid (online component)
Face-to-Face**INTERNSHIP**

Available

FEE-HELP

Available

MASTER OF INFORMATION SYSTEMS SPECIALISATIONS

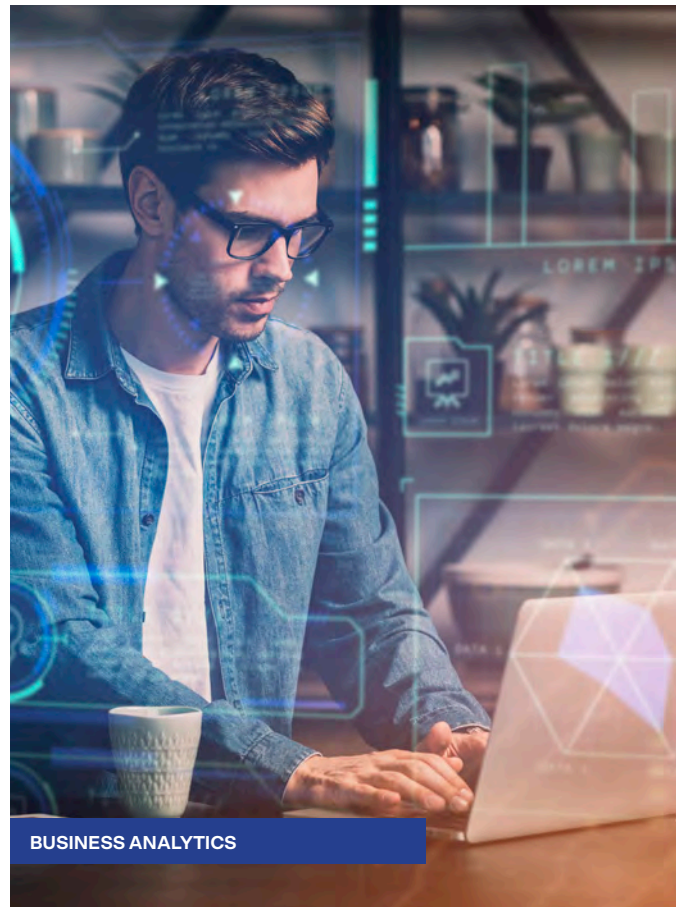
The Master of Information Systems provides a comprehensive professional qualification, equipping students with the necessary skills to excel in various industries. Designed for those with or without prior tertiary education in IT or information systems, this program is ideal for individuals looking to either update their qualifications or start fresh in the field. The course prepares students for continuous professional growth, fostering the expertise needed to become digital thinkers and future business leaders.

Graduates will be well-prepared for diverse career opportunities, including roles such as Business Analyst, Systems Analyst, ICT Manager, and ICT Consultant.

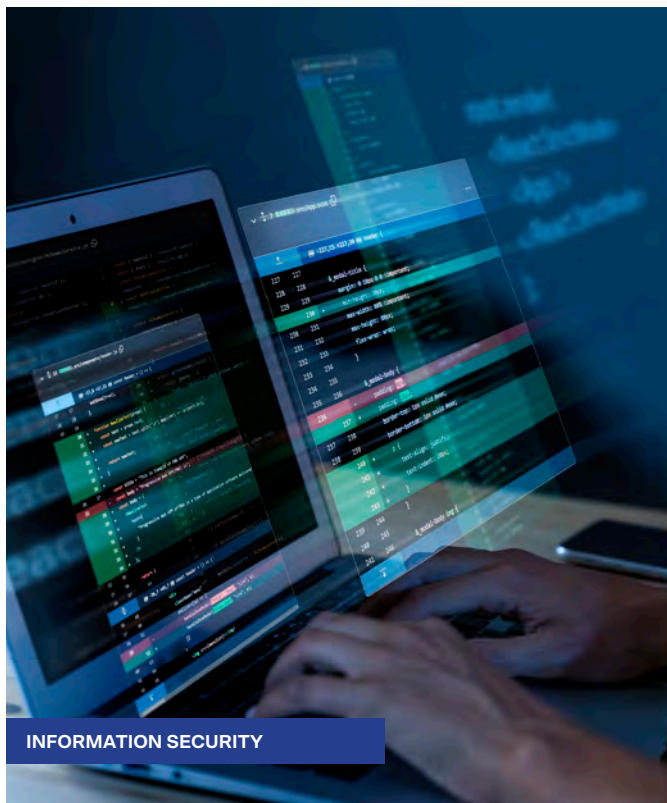
COURSE STRUCTURE

The program consists of 16 subjects completed over 4 trimesters (full-time study). It begins with foundational subjects in business management, information systems, programming, and database design. As students progress, they develop core skills in business analytics, business intelligence, systems analysis and design, user experience, and professional practice.

In the third and fourth trimesters, students can choose from two specialisations: **Business Analytics** and **Information Security** or select from a range of electives to deepen their knowledge in areas of interest.



BUSINESS ANALYTICS



INFORMATION SECURITY

COURSE LEARNING OUTCOMES

- Critical Thinking** : Synthesise and evaluate current information systems theories to develop complex systems that enhance organisational performance.
- Communication** : Effectively communicate solutions to stakeholders to drive digital transformation in businesses.
- Problem Solving** : Apply knowledge and recent developments in information systems to identify and solve problems.
- Professionalism** : Demonstrate autonomy, judgement, decision-making, and accountability in professional practice.
- Ethics** : Practice in a professionally responsible and ethical manner.
- Lifelong Learning** : Engage in continuous learning to enhance professional skills and knowledge in information systems.

INFORMATION TECHNOLOGY

CRICOS 108617C

DIPLOMA OF INFORMATION TECHNOLOGY



DURATION

52 weeks (1 year)

TUITION FEES

SYDNEY

\$7,750 / trimester (4 subjects)

Total: \$15,500

NEWCASTLE

\$7,250 / trimester (4 subjects)

Total: \$14,500

COURSE INFORMATION AND REQUIREMENTS

Academic requirements: Higher School Certificate or equivalent with 60% minimum (comparable to an ATAR of 60) or overseas equivalent.

English requirements: IELTS overall score of 6.0 with no individual band less than 5.5.

Study requirements: 4 subjects per trimester. Minimum of 8 subjects per calendar year is required for full time study.

COURSE OUTLINE

Trimester 1

- Professional Communication Skills
- Foundations of Information Systems
- Introduction to Programming
- IT Elective

Trimester 2

- Systems Analysis and Design
- Data Communications and Networks
- Business Statistics
- IT/General Elective

WHAT YOU CAN BECOME

- Entry level employment in Information Technology/Information Systems

“I completed my master’s in IT with a specialisation in Cybersecurity at KOl. I chose KOl for its reputation for quality education, accreditation, and international recognition. A highlight of my time was the capstone project, where I worked with a real client. KOl’s standout feature is its highly qualified faculty, who are active professionals in their fields. I highly recommend KOl to anyone pursuing an IT career, as it offers excellent education and career preparation.”

Reynaldo Jr Dalonos Pascua

Master of Information Technology - Cybersecurity
Philippines

CRICOS 098239M

**BACHELOR OF
INFORMATION TECHNOLOGY****DURATION**

156 weeks (3 years)

TUITION FEES**SYDNEY**

\$7,750 / trimester (4 subjects)

Total: \$46,500

NEWCASTLE

\$7,250 / trimester (4 subjects)

Total: \$43,500

**COURSE INFORMATION AND
REQUIREMENTS**

Academic requirements: Higher School Certificate or equivalent with minimum 70% (comparable to an ATAR of 70) or overseas equivalent.

English requirements: IELTS overall score of 6.0 with no individual band less than 5.5.

Study requirements: 4 subjects per trimester. Minimum of 8 subjects per calendar year is required for full time study.

COURSE OUTLINE**Trimester 1**

- Professional Communication Skills
- Foundations of Information Systems
- Introduction to Programming
- Discrete Mathematics for IT

Trimester 2

- Systems Analysis and Design
- Program Design and Development
- Data Communication and Networks
- Business Statistics

Trimester 3

- Database Design and Development
- Project Management
- Cyber Security
- IT / General Elective

Trimester 4

- Computer Organisation and Architecture
- Human Computer Interaction
- IT / General Elective
- IT Elective

Trimester 5

- Information Technology Project 1
- Web Design and Development
- Data Analytics
- IT Elective

Trimester 6

- Information Technology Project 2
- Professional Ethics in Computing
- IT / General Elective
- IT Elective

Professional Accreditation for Information Technology Major

KOl Bachelor of Information Technology course is accredited by Australian Computer Society (ACS). KOl's BIT degree satisfies the requirements of knowledge and skills of an ICT professional by ACS. The students will graduate with a degree recognised in Australia and around the world.

**CAREER OPPORTUNITIES**

These statistics were updated on seek.com.au in September 2024 under the Career Advice section. This information may vary. Some of these positions may require additional training for advancement.

System Analyst

- 828 job opportunities
- \$105K most common salary

Software Engineer

- 2,220 job opportunities
- \$118K most common salary

Website Developer

- 1,645 job opportunities
- \$85K most common salary

Database Administrator

- 375 job opportunities
- \$110K most common salary

Network Technician

- 342 job opportunities
- \$80K most common salary

Programmer

- 943 job opportunities
- \$100K most common salary

WHAT YOU CAN BECOME**Entry level graduate employment as a/an**

- ICT Project Officer
- ICT Business Development Officer
- ICT Business Analyst
- Systems Analyst
- Web Developer
- Development Programmer
- Software and Application Programmer
- Software Engineer
- Database Administration and Support Officer
- Systems Administration and Support Officer
- Network Administration and Support Officer
- ICT Support Technician
- ICT Customer Support Officer

Diksha Gurung
Bachelor of
Information Technology
Nepal



'My experience at KOl was excellent. The staff were always helpful and supportive, answering my questions and assisting me when needed. I gained valuable skills, knowledge, and friendships here. I highly recommend KOl to anyone, as the education prepares students for a bright future.'

LOCATIONS

Sydney | Newcastle

INTAKES

March | July | August Intensive | November

COURSE STRUCTURE

4 subjects / trimester

ENROLMENT FEE

\$250

Note: Enrolment fee is applicable at the time of initial application and it is non-refundable.

KOl INTERNATIONAL STUDENT SCHOLARSHIP

\$500 / trimester (conditions apply)

STUDY MODES

Hybrid (online component)
Face-to-Face

INTERNSHIP

Available

FEE-HELP

Available

CRICOS 0100971

GRADUATE CERTIFICATE OF INFORMATION TECHNOLOGY



DURATION

26 weeks

TUITION FEES

SYDNEY

\$9,000 / trimester (4 subjects)

Total: \$9,000

NEWCASTLE

\$8,500 / trimester (4 subjects)

Total: \$8,500

COURSE INFORMATION AND REQUIREMENTS

Academic requirements: Australian Bachelor degree (3 years) (AQF Level 7) or overseas equivalent in a cognate discipline with at least 55% average in their undergraduate degree.

English requirements: IELTS overall score of 6.5 with no individual band less than 6.0.

Study requirements: 4 subjects per trimester.

COURSE OUTLINE

Trimester 1

- Communication in Business
- IT Governance and Emerging Technologies
- Programming and Algorithms
- IT Elective

WHAT YOU CAN BECOME

- Junior Programmer
- Junior Mobile Application Developer
- Junior Analyst



Jake David Calub

Master of Information Technology
Philippines

'I have completed my master's degree in IT at KOI. I had previously taken some courses, and my teachers suggested KOI. After doing my research and looking for a school to pursue my master's degree, KOI was one of the top searches on Google. When I looked at KOI website, I saw that KOI offers many courses and have a master's degree in IT, which I was looking forward to studying. Therefore, I decided to study at KOI. During my time at KOI, everything was going through big changes after COVID, and my course was transitioned from face-to-face to online. However, it went very smoothly; all the teachers were very helpful, and it made my study experience great.'

CRICOS 0100970

GRADUATE DIPLOMA OF INFORMATION TECHNOLOGY



DURATION

52 weeks (1 year)

TUITION FEES

SYDNEY

\$9,000 / trimester (4 subjects)

Total: \$18,000

NEWCASTLE

\$8,500 / trimester (4 subjects)

Total: \$17,000

COURSE INFORMATION AND REQUIREMENTS

Academic requirements: Australian Bachelor degree (3 years) (AQF Level 7) or overseas equivalent in any discipline with at least 55% average in their undergraduate degree OR a Graduate Certificate of Information Technology (AQF Level 8).

English requirements: IELTS overall score of 6.5 with no individual band less than 6.0.

Study requirements: 4 subjects per trimester. Minimum of 8 subjects per calendar year is required for full time study.

COURSE OUTLINE

Trimester 1

- Statistics and Data Analysis
- Communication in Business
- IT Governance and Emerging Technologies
- Programming and Algorithms

Trimester 2

- Information Technology Project Management
- Advanced Database Design and Development
- IT Elective
- IT Elective

WHAT YOU CAN BECOME

- Software and Applications Programmer
- System Analyst
- Analyst Programmer



CRICOS 0100969

**MASTER OF
INFORMATION TECHNOLOGY****DURATION**

104 weeks (2 years)

TUITION FEES**SYDNEY**

\$9,000 / trimester (4 subjects)

Total: \$36,000

NEWCASTLE

\$8,500 / trimester (4 subjects)

Total: \$34,000

**COURSE INFORMATION AND
REQUIREMENTS**

Academic requirements: Australian Bachelor degree (3 years) (AQF Level 7) or overseas equivalent in a cognate discipline with at least 55% average in their undergraduate degree OR a Graduate Certificate of Information Technology OR a Graduate Certificate of Information Systems OR a Graduate Diploma of Information Technology (AQF Level 8).

English requirements: IELTS overall score of 6.5 with no individual band less than 6.0.

Study requirements: 4 subjects per trimester. Minimum of 8 subjects per calendar year is required for full time study.

COURSE OUTLINE**Trimester 1**

- Statistics and Data Analysis
- Communication in Business
- IT Governance and Emerging Technologies
- Programming and Algorithms

Trimester 2

- Information Technology Project Management
- Advanced Database Design and Development
- IT Elective
- IT Elective

Trimester 3

- Capstone Project 1
- IT/General Elective
- IT Elective
- IT Elective

Trimester 4

- Capstone Project 2
- IT/General Elective
- IT Elective
- IT Elective

CAREER OPPORTUNITIES

These statistics were updated on seek.com.au in September 2024 under the Career Advice section. This information may vary. Some of these positions may require additional training for advancement.

Security Architect

- 596 job opportunities
- \$185K most common salary

Security Administrator

- 100 job opportunities
- \$125K most common salary

Software Developer

- 2,750 job opportunities
- \$100K most common salary

Analyst Programmer

- 633 job opportunities
- \$100K most common salary

Data Analyst

- 8,495 job opportunities
- \$100K most common salary

Systems Analyst

- 828 job opportunities
- \$105K most common salary

WHAT YOU CAN BECOME

- Software and Applications Programmer
- Web Developer
- System Analyst
- Analyst Programmer
- Cybersecurity Specialist
- Security Architect
- Security Analyst or Data Analyst
- ICT Manager
- ICT Consultant
- Business Analyst

**LOCATIONS**

Sydney | Newcastle

INTAKES

March | July | August Intensive | November

COURSE STRUCTURE

4 subjects / trimester

ENROLMENT FEE

\$250

Note: Enrolment fee is applicable at the time of initial application and it is non-refundable.

KOI INTERNATIONAL STUDENT SCHOLARSHIP

\$500 / trimester (conditions apply)

STUDY MODESHybrid (online component)
Face-to-Face**INTERNSHIP**

Available

FEE-HELP

Available

TESOL

CRICOS 083136G

GRADUATE CERTIFICATE OF TESOL



DURATION

52 weeks (1 year)

TUITION FEES

SYDNEY

Trimester 1: \$6,187.50 (3 subjects)

Trimester 2: \$2,062.50 (1 subject)

Total: \$8,250 (4 subjects)

NEWCASTLE

Trimester 1: \$6,187.50 (3 subjects)

Trimester 2: \$2,062.50 (1 subject)

Total: \$8,250 (4 subjects)

COURSE INFORMATION AND REQUIREMENTS

Academic requirements: Australian Bachelor degree (3 years) (AQF Level 7) or overseas equivalent.

English requirements: IELTS overall score of 6.5 with no individual band less than 6.0.

Study requirements: Completion of 4 subjects across 2 trimesters.

COURSE OUTLINE

Trimester 1

- Language Teaching Methodologies
- Grammar for Language Teachers
- Academic Literacy for TESOL

Trimester 2

- TESOL Practicum

WHAT YOU CAN BECOME

- Teaching English as a second or foreign language in Australia or around the world.

“The program designed by KOI is perfect for my study. The campuses are located right in the middle of Sydney City where we can explore and study a lot of cultures in Australia. KOI staff and TESOL teachers are amazing. They were assisting us in our study and social life in Australia. Especially Dr Richard Robinson who was assisting us a lot with our study at KOI. Thanks to my study here! I have been involved in navigating my industry and achieving a lot of success as a teacher.”

Emma Ha

Master of Arts (TESOL)

Vietnam

CRICOS 083135J

**GRADUATE DIPLOMA OF
TESOL****DURATION**

52 weeks (1 year)

TUITION FEES**SYDNEY**

\$8,250 / trimester (4 subjects)

Total: \$16,500

NEWCASTLE

\$8,250 / trimester (4 subjects)

Total: \$16,500

**COURSE INFORMATION AND
REQUIREMENTS**

Academic requirements: Australian Bachelor degree (3 years) (AQF Level 7) or overseas equivalent.

English requirements: IELTS overall score of 6.5 with no individual band less than 6.0.

Study requirements: 4 subjects per trimester. Minimum of 8 subjects per calendar year is required for full time study.

COURSE OUTLINE**Trimester 1**

- Language Teaching Methodologies
- Learning an Additional Language
- Grammar for Language Teachers
- Academic Literacy for TESOL

Trimester 2

- Research Methods of TESOL
- Curriculum Development
- Language Testing and Assessment
- TESOL Practicum

CAREER OPPORTUNITIES

These statistics were updated on seek.com.au in September 2024 under the Career Advice section. This information may vary. Some of these positions may require additional training for advancement.

English Teacher

- 12,538 job opportunities
- \$100K most common salary

Academic Manager

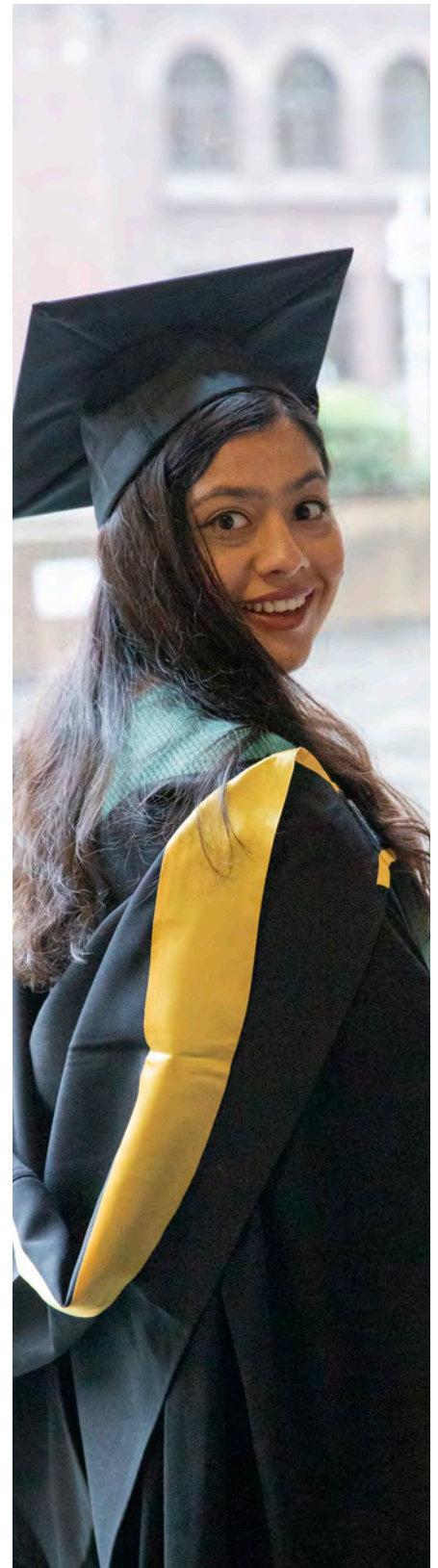
- 1,949 job opportunities
- \$90K most common salary

English as an Additional Language Teacher

- 100 job opportunities
- \$80K most common salary

WHAT YOU CAN BECOME

- Teaching English as a second or foreign language in Australia or around the world.
- Adult Migrant English Program (AMEP)

**LOCATIONS**

Sydney | Newcastle

INTAKES

March | July | November

COURSE STRUCTURE

4 subjects / trimester

ENROLMENT FEE

\$250

Note: Enrolment fee is applicable at the time of initial application and it is non-refundable.

KOI INTERNATIONAL STUDENT SCHOLARSHIP

\$500 / trimester (conditions apply)

STUDY MODESHybrid (online component)
Face-to-Face**INTERNSHIP**

Available

FEE-HELP

Available

CRICOS 083134K

MASTER OF ARTS (TESOL)**DURATION**

78 weeks (1.5 years)

TUITION FEES**SYDNEY**

\$8,250 / trimester (4 subjects)

Total: \$24,750

NEWCASTLE

\$8,250 / trimester (4 subjects)

Total: \$24,750

COURSE INFORMATION AND REQUIREMENTS**Academic requirements:** Australian

Bachelor degree (3 years) (AQF Level 7) or overseas equivalent.

English requirements: IELTS overall score of 6.5 with no individual band less than 6.0.**Study requirements:** 4 subjects per trimester. Minimum of 8 subjects per calendar year is required for full time study.**COURSE OUTLINE****Trimester 1**

- Language Teaching Methodologies
- Learning an Additional Language
- Grammar for Language Teachers
- Academic Literacy for TESOL

Trimester 2

- Research Methods of TESOL
- Curriculum Development
- Language Testing and Assessment
- TESOL Practicum

Trimester 3

- Research Project
- TESOL / General Elective
- TESOL Elective
- TESOL Elective

CAREER OPPORTUNITIES

These statistics were updated on seek.com.au in September 2024 under the Career Advice section. This information may vary. Some of these positions may require additional training for advancement.

English Teacher

- 12,538 job opportunities
- \$100K most common salary

Academic Manager

- 1,949 job opportunities
- \$90K most common salary

English as an Additional Language Teacher

- 100 job opportunities
- \$80K most common salary

WHAT YOU CAN BECOME

- May find employment opportunities locally or overseas teaching English as a second or foreign language, or working in leadership positions in language teaching institutions. These include opportunities at TAFE or technical colleges, university language centres, private language schools and language teaching institutions for migrants.
- Academic advising, Government advising, Program directing, Academic Manager, Translating, Text book/Journal writing or Business English instructing.



Yanhua Han
Master of Arts (TESOL)
China

'I chose KOI not just for the reasonable tuition fees and convenient locations, but also because of the excellent facilities and the incredibly supportive staff. What really stood out to me was how the course provided real-life work experience starting from the very first trimester. The program is truly student-centered, offering practical skills and knowledge that are directly applicable to your future career. I would highly recommend KOI to anyone considering studying in Australia. I'm confident you'll love it just as much as I did.'

LOCATIONS

Sydney | Newcastle

INTAKES

March | July | November

COURSE STRUCTURE

4 subjects / trimester

ENROLMENT FEE

\$250

Note: Enrolment fee is applicable at the time of initial application and it is non-refundable.

KOI INTERNATIONAL STUDENT SCHOLARSHIP

\$500 / trimester (conditions apply)

STUDY MODESHybrid (online component)
Face-to-Face**INTERNSHIP**

Available

FEE-HELP

Available

KOI STUDENT SUPPORT SERVICES

Our friendly student support team members are available for face to face meetings, by email and by phone. Your queries may relate to your timetable, taking a trimester break, course progression, special consideration, MAP (Monitoring Academic Progress), LSC (Learning Skills Centre), counselling support, grades or letters to government departments.

Personal emergencies: in the event that you (or your family) have a personal emergency that will affect your studies, you need to let KOI know as soon as possible.

Please contact the Student Services Team in the first instance. The Student Services Team can be contacted through KOI Reception or email (studentserv@koi.edu.au).

COUNSELLING SERVICES

At KOI, there is a Counselling team made up of qualified counsellors who are trained to work with students on any issues of concern. Students are encouraged to access the free, confidential counselling services as early as possible before their studies are affected.

The counselling team provides support in the follow areas:

- Support and transition to Higher Education studies
- Motivational support
- Personal skills development
- Anxiety, stress and management
- Exam stress management and time management
- Life style and study balance

Our services are available to all currently enrolled KOI students. Services include:

- Short term solution focused counselling
- Cognitive Behavioural Therapy (CBT)
- Mindfulness
- Short to medium term counselling

The counselling team can be contacted for bookings via the counselling email address, counselling@koi.edu.au or phone **+61 (2) 9283 3583** (ext:2400).

KOI EMERGENCY NUMBER (AFTER-HOURS CONTACT NUMBER)

KOI is available on emergency after hours contact numbers for matters that may be critical. Please use the after-hours emergency contact numbers **1800 313 153** or **1800 313 155**.

STUDENTS HELPING STUDENTS (SHS) PROGRAM

The Students Helping Students Program offers students a supportive and encouraging space to kick start their journey at KOI.

The program is open to all students and introduces international students to a more experienced student called a Peer Mentor who can help make the transition to KOI easier.

Peer Mentors are experienced and friendly international students who are available to answer questions about learning at KOI or living in Australia.

KOI Peer Mentoring will help you:

- set and achieve goals
- meet peers and build networks
- gain valuable insights about student life and learning at KOI
- empowering you to succeed academically and socially.

To register, please email SHS@koi.edu.au



TUITION FEES 2025

ACCOUNTING

COURSES	CRICOS	DURATION	SYDNEY FEES*		NEWCASTLE FEES*	
		(In weeks)	Per Trimester	Total Course	Per Trimester	Total Course
Diploma of Accounting	070368K	52	\$7,250	\$14,500	\$6,750	\$13,500
Bachelor of Business (Accounting)	070366A	156	\$7,250	\$43,500	\$6,750	\$40,500
Master of Accounting	076831K	78	\$8,250	\$24,750	\$7,750	\$23,250
Master of Professional Accounting	076835F	104	\$8,250	\$33,000	\$7,750	\$31,000

BUSINESS AND MANAGEMENT

COURSES	CRICOS	DURATION	SYDNEY FEES*		NEWCASTLE FEES*	
		(In weeks)	Per Trimester	Total Course	Per Trimester	Total Course
Diploma of Management	070369J	52	\$7,250	\$14,500	\$6,750	\$13,500
Bachelor of Business (Management and Finance)	070367M	156	\$7,250	\$43,500	\$6,750	\$40,500
Graduate Certificate in Business	076833G	26	\$8,250	\$8,250	\$7,750	\$7,750
Graduate Diploma of Business	087650B	52	\$8,250	\$16,500	\$7,750	\$15,500
Master of Business Administration**	113883J	104	\$6,000	\$24,000	\$5,625	\$22,500

INFORMATION SYSTEMS

COURSES	CRICOS	DURATION	SYDNEY FEES*		NEWCASTLE FEES*	
		(In weeks)	Per Trimester	Total Course	Per Trimester	Total Course
Graduate Certificate of Information Systems	111587M	26	\$9,000	\$9,000	\$8,500	\$8,500
Graduate Diploma of Information Systems	112953H	52	\$7,500	\$15,000	\$7,000	\$14,000
Master of Information Systems	112952J	104	\$7,500	\$30,000	\$7,000	\$28,000

INFORMATION TECHNOLOGY

COURSES	CRICOS	DURATION	SYDNEY FEES*		NEWCASTLE FEES*	
		(In weeks)	Per Trimester	Total Course	Per Trimester	Total Course
Diploma of Information Technology	108617C	52	\$7,750	\$15,500	\$7,250	\$14,500
Bachelor of Information Technology	098239M	156	\$7,750	\$46,500	\$7,250	\$43,500
Graduate Certificate of Information Technology	0100971	26	\$9,000	\$9,000	\$8,500	\$8,500
Graduate Diploma of Information Technology	0100970	52	\$9,000	\$18,000	\$8,500	\$17,000
Master of Information Technology	0100969	104	\$9,000	\$36,000	\$8,500	\$34,000

TESOL

COURSES	CRICOS	DURATION	SYDNEY FEES*		NEWCASTLE FEES	
		(In weeks)	Per Trimester	Total Course	Per Trimester	Total Course
Graduate Certificate of TESOL ***	083136G	52	\$6,187.50	\$8,250	\$6,187.50	\$8,250
Graduate Diploma of TESOL	083135J	52	\$8,250	\$16,500	\$8,250	\$16,500
Master of Arts (TESOL)	083134K	78	\$8,250	\$24,750	\$8,250	\$24,750

* In addition to tuition fees, an enrolment fee of \$250 is applicable at the time of the initial application and it is non-refundable.

** Master of Business Administration: Tuition fees are structured based on three subjects per trimester, resulting in a total of 12 subjects (2 years) for the entire course.

*** The fees for the Graduate Certificate of TESOL are as follows: Trimester 1 includes 3 subjects (\$6,187.50), Trimester 2 includes 1 subject (\$2,062.50). The total fee for the 4 subjects spread over two trimesters is \$8,250.

- Course fees remain unchanged for the duration of the CoE.
- KOI International Student Scholarship (KISS) is available for students who have demonstrated outstanding academic merit in prior studies.
- The tuition fees apply to International and Domestic Students (Fee-Help available).
- The fees listed are applicable for the March 2025 intake. Please note that fees may be changed for July intake and any future intakes in 2025.

INTAKE DATES 2025 - 2026

Trimester 1 : March 2025	
Course Commencement:	03 March 2025
First Date of Enrolment	17 February 2025
Last Date of Enrolment	14 March 2025
Postgraduate Orientation	26 February 2025
Undergraduate Orientation	27 February 2025
Newcastle Orientation	28 February 2025
Census Date	28 March 2025
Teaching Period	3 March - 24 May 2025
Study Review / Exam Week	26 May - 7 June 2025
Vacation Period	9 - 28 June 2025

Trimester 3 : November 2025	
Course Commencement:	27 October 2025
First Date of Enrolment	13 October 2025
Last Date of Enrolment	7 November 2025
Postgraduate Orientation	22 October 2025
Undergraduate Orientation	23 October 2025
Newcastle Orientation	24 October 2025
Census Date	21 November 2025
Teaching Period	27 October - 20 December 2025 5 - 31 January 2026
Study Review / Exam Week	2 - 14 February 2026
Vacation Period	22 December 2025 - 3 January 2026 (Christmas and New Year) 16 - 28 February 2026

Trimester 2 : July 2025		August (Intensive) 2025
Course Commencement:	30 June 2025	25 August 2025
First Date of Enrolment	16 June 2025	16 June 2025
Last Date of Enrolment	11 July 2025	22 August 2025
Postgraduate Orientation	25 June 2025	21 August 2025
Undergraduate Orientation	26 June 2025	21 August 2025
Newcastle Orientation	27 June 2025	-
Census Date	25 July 2025	5 September 2025
Teaching Period	30 June - 20 September 2025	25 August - 4 October 2025
Study Review / Exam Week	22 September - 4 October 2025	-
Vacation Period	6 - 25 October 2025	6 - 25 October 2025

Trimester 1 : March 2026	
Course Commencement:	02 March 2026
First Date of Enrolment	16 February 2026
Last Date of Enrolment	13 March 2026
Postgraduate Orientation	25 February 2026
Undergraduate Orientation	26 February 2026
Newcastle Orientation	27 February 2026
Census Date	27 March 2026
Teaching Period	2 March - 23 May 2026
Study Review / Exam Week	25 May - 6 June 2026
Vacation Period	8 - 27 June 2026



Pratik Ale Magar
Bachelor of Information Technology
Nepal

'I would recommend KOI to everyone. Compared to the fees range with other colleges, also from other friends who are paying the same fees but they are not getting the same amount of skills and qualifications, KOI is providing excellent skills and practical courses. KOI is very strict on the assignments however KOI gives us great opportunities to learn practical skills.'



Prathi Sudhir Shah
Master of Professional Accounting
India

'I came to Sydney from India for a higher education degree program, but after thoughtful consideration in various ways, I transferred my education provider to King's Own Institute. It has been such a wonderful journey studying and living in Sydney that has brought the best out of myself who have endless opportunities ahead. Dream big and aspire high!'

PAYMENT OPTIONS

DIRECT DEPOSIT / TELEGRAPHIC TRANSFER

Bank	WESTPAC
Branch Name:	Sydney Office
Branch Address:	341 George Street, Sydney, NSW 2000, AUSTRALIA
Account Name:	AIBM SYDNEY KOI STUDENT FEES ACCOUNT
BSB:	032 000
Account Number:	603 940
Swift Code:	WPACAU2S

Please quote your Student ID / Applicant ID number as Reference and send a transaction receipt to fees@koi.edu.au for quick reconciliation.

STUDENT PORTAL

Current students can make a payment through KOI Student Portal. Please go to "My Finances" > "Transactions", the breakdown of the fee balance is available and you can make a payment via the payment Gateway.

koi1sms.t1cloud.com



EFTPOS

You may pay by Visa, Master Card via KOI's online payment facility. Please note that American Express will not be accepted. No surcharge fee will be applied to payments made by credit cards.

koi.edu.au/quickweb



FLYWIRE (Paying course fees from outside of Australia)

Flywire allows you to pay securely from banks worldwide offering competitive foreign exchange rates and no hidden fees. Depending on your home country, payment options can include local bank transfer, credit card, e-payments, e-wallets, and more.

koi-au.flywire.com



CONVERA (Paying course fees from outside of Australia)

You can pay via KOI Convera facility.

students.convera.com/geo-buyer/koi#!



BANK CHEQUE

Please make the bank cheque payable to AIBM SYDNEY KOI STUDENT FEES ACCOUNT. (Company or personal cheques will not be accepted.)

HOW TO APPLY

1 SUBMIT YOUR APPLICATION

- Submit all your documents through the KOI Applicant Portal - koi.edu.au/future-students/apply-online
- Or you can apply through one of KOI's authorised agents - koi.edu.au/partners/agents

2 LETTER OF OFFER

If your application satisfies English proficiency and academic entry requirements, you will receive a Letter of Offer.

The Letter of Offer will include the following information:

- the applicant's identification details
- details about the nominated course, non-award subject or cross-institutional study
- dates for orientation, course start and finish
- normal course duration
- indicative fees and charges, due dates for payment and the refund policy
- KOI Genuine Student (GS) Assessment Form
- specified course credit (refer to the KOI Credit Transfer Policy for more details)
- any other relevant details or conditions

3 ACCEPT YOUR OFFER

To accept your place at King's Own Institute (KOI), please do the following:

- (1) sign the "**Acceptance of Offer**" form
- (2) **make a tuition fees payment** as indicated in your Letter of Offer
- (3) provide any other required documents/information
- (4) **submit the above documents** to Admissions (admissions@koi.edu.au)

4 OBTAIN A STUDENT VISA

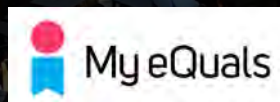
Upon receipt of your Acceptance of Offer form, required tuition fees and other required documentation, KOI will issue an electronic Confirmation of Enrolment (CoE).

Utilise the CoE as a basis for your student visa application in accordance with the regulations outlined by the Australian Department of Home Affairs. www.homeaffairs.gov.au

Note: Step 4 applies to international students only.

27th KOI GRADUATION CEREMONY

AT SYDNEY TOWN HALL



Digital Credentials

Available at KOI

My eEquals is Australia's official tertiary credentials platform for universities, TAFEs and tertiary education providers. It makes it easy for Education Providers, Learners and Verifiers to view, share and verify certified tertiary credentials online.

For more information, please visit
www.koi.edu.au/my-equals

KOI LOCATIONS

Newcastle CBD

59 Darby Street,
Cooks Hill, NSW 2300

Sydney CBD (Wynyard Green)

Levels 7-11, 11 York Street,
Sydney, NSW 2000

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koi.edu.au

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TEQSA PRV12012

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Acknowledgement of Country

KOI acknowledges the Gadigal people of the Eora Nation, the Boorooberongal people of the Dharug Nation, the Bidiagal people and the Gamaygal people, upon whose ancestral lands KOI stands. We would also like to pay respect to the elders both past and present, acknowledging them as the traditional custodians of knowledge for these lands.



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